



## *Appomattox County Public Schools*

**316 Court Street  
P.O. Box 548  
Appomattox, VA 24522**

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March 18, 2013

Letter of Appeal

Federal Communications Commission  
Office of the Secretary  
9300 East Hampton Drive  
Capitol Heights, MD 20743

### **CC Docket No 02-6**

**Request for Waiver** of Appeal of Administrator's Decision on Service Substitution Request, Form 471 Application Number 739766, Issued on January 15, 2013

### **Authorized person who can best discuss this Appeal with you**

Richard Larson  
eRate 360 Solutions, LLC  
322 Route 46W, Suite 280W  
Parsippany, NJ 07054

Phone: (888) 535-7771 ext 102  
Fax: (866) 569-3019  
Email: [rlarson@erate360.com](mailto:rlarson@erate360.com)  
(preferred mode of contact)

### **Application Information**

<u>Entity</u>	Appomattox County School District
<u>Billed Entity Number</u>	126633
<u>471 Number</u>	739766
<u>FRN</u>	2049034
<u>SPIN / Service Provider</u>	143033270 / Packet 360, Inc.
<u>Funding Denied</u>	\$50,796.76

Document Being Appealed: Administrator's Decision on Service Substitution Request, Form 471 Application Number 739766, Issued on January 15, 2013 <sup>1</sup>

Funding Commitment Decision: \$28,620.00 – FRN approved; modified by SLD

Explanation: The service substitution request was received or postmarked after the deadline for submitting requests – which is the last day to receive service for that FRN – i.e., June 30 of the relevant Funding Year for recurring services.

### **Appeal:**

Appomattox County School District (the District) respectfully requests that the Federal Communications Commission (FCC) waive the rule requiring that a service substitution request be postmarked by the Service Delivery Deadline (SDD – the “deadline for

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<sup>1</sup> Administrator's Decision on Service Substitution Request letter from Schools and Libraries Division, USAC, to Richard Larson, consultant for Appomattox County School District, dated January 15, 2013, re: Form 471 Application Number 739766 (ADL).

submitting requests”) for FRN 2049034 and require the Schools and Libraries Division to review the service substitution filed by the District for this FRN on January 14, 2013. This FRN has gone through a long and unprecedented series of steps, starting with the reversal of the Priority 2 funding denials, navigating a number of filings and reviews, and complicated further by the bankruptcy of the service provider. The District is still following this tortuous process; it asks the Commission to waive its oversight of this particular step, violation of a procedural deadline which will cost the District \$50,796.76 of funding that it can ill-afford to lose, especially in this most difficult of economic environments.

### **Background:**

On February 14, 2010, the District submitted Form 471 # 739766<sup>2</sup> containing two internal connections FRNs. The requested funding, totaling \$97,350.59, was to help fund a vitally necessary project to purchase and install equipment for an in-house VOIP system and layer 3 upgrade equipment for local area networks at all five of the District’s schools and two non-instructional facilities, the Technology Center and the Board Office (note that the Board Office was for E-rate funding of internal connections). The shared discount of 72% for each FRN was considered a long shot, but the District badly needed this work done, and it was important to the District to try every option to obtain funding.

By late in the 2009-10 school year the decision was made to go forward with the project regardless of the status of the review process for 471 # 739766, as it was important to make substantial progress on the project before the start of the 2010-11 school year. The service provider for the equipment, Packet 360 Inc., agreed to deliver starting July 1, 2010, if the District paid for the equipment before July 1; the District paid for the equipment on 6/29/2010 and received delivery starting July 1.<sup>3</sup>

The project proceeded over the summer and into the 2010-11 school year with Packet 360 making its final equipment delivery in the beginning of October, which was paid for by the District on October 28, 2010.<sup>4</sup> A number of changes were made during the course of the project; however, with no expectation that E-rate funding would be available for FRNs with discounts of 72%, the District did not track the changes in a way that would be appropriate for an E-rate funded project. On January 11, 2011, the funding of both FRNs was denied by SLD.<sup>5</sup>

On June 6, 2011, Packet 360 filed for liquidation under Chapter 7 of the bankruptcy code.<sup>6</sup> This was to prove significant in several ways as events unfolded.

On August 23, 2011, SLD reversed the funding denial of January 11, 2011 – an unprecedented and unforeseeable action. The District responded to the PIA review between

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<sup>2</sup> FCC Form 471 # 739766 for funding year 7/1/2010 – 6/30/2011 posted and certified by Appomattox County School District on 2/14/2010.

<sup>3</sup> Open letter from Brette Arbogast, Director of Technology for Appomattox County Public Schools, re: VOIP and Layer 3 Upgrade Project (FRN 2049034), intended to be available eventually to SLD Service Substitution reviewers.

<sup>4</sup> Good Samaritan Request package from Appomattox CSD to SLD dated January 22, 2013. Pages 18-41 are the five invoices from Packet 360 listing all equipment purchased by the District from Packet 360 for projects in FRN 2049034; almost all equipment items are listed by the school or other District facility to which the items were delivered.

<sup>5</sup> Funding Commitment Decision Letter from SLD to Richard Larson, consultant for Appomattox CSD, dated January 11, 2011, re: Form 471 Application Number 739766 (FCDL).

<sup>6</sup> Good Samaritan Request: see p. 3 for bankruptcy petition published in the Richmond Times Dispatch of June 6, 2011, announcing the Packet 360 Chapter 7 (liquidation) filed in the U.S. Bankruptcy Court.

December 6<sup>th</sup> and 21<sup>st</sup> of 2011, and on January 24, 2012, SLD approved the requested funding for both FRNs.<sup>7</sup>

In order to receive BEAR reimbursements for the newly approved FRN 2049034, the District realized it would have to file a Service Substitution request. This required the District to reconstruct information relating to the various changes made to the equipment list in the original FRN. Two major factors made this a difficult and lengthy task:

- The liquidation of Packet 360 meant that no help would be forthcoming from the records or staff of the vendor who had worked on the various substitutions and who understood the technology better than the District.
- State and local budget cuts had halved the District's technology-related staff, making it extremely difficult to carry out day-to-day tasks for the District's schools and staff, let alone put in the hours required to reconstruct the numerous system modifications and relate them accurately to the original Item 21 documentation as required by the Service Substitution process.

Finally, by January 14, 2013, the District filed the Service Substitution with SLD.<sup>8</sup>

In the meantime, work had been underway to locate a Good Samaritan service provider for the BEAR process; that request was filed on January 22, 2013. Once the Good Samaritan request has been approved, the District will file a BEAR for \$21,235.97 for equipment not impacted by the Service Substitution process and intends to file a second BEAR for \$50,796.76 for equipment on the Service Substitution.<sup>9</sup>

Ironically the day before the District filed the Good Samaritan request we received in the mail SLD's letter denying the Service Substitution. With the various processes going on, the District failed to realize that the SDD of September 30, 2013 – the "deadline for submitting requests" for FRN 2049034 – had come and gone.

The District urges the Commission to consider how the Service Delivery Deadline relates to this project and its funding requests. The project was undertaken and completed before the FRNs were initially denied by SLD; the USAC Priority 2 cutoff policy reversal was more than ten months after the project's completion, and the eventual approval of funding for the FRNs was 15 months after the project completion. The Service Delivery Deadline was in this case truly a procedural deadline, having no tangible meaning as far as delivery of services for the project. The District notes that the Commission, starting with the *Alaska Gateway* decision of December 14, 2006, and as recently as the *Bank Street School for Children* decision of February 25, 2013, has consistently recognized that rigid adherence to USAC's procedural deadlines are not always in the public interest. In the District's case, the people of Appomattox County would be deprived of \$50,796.76 on a procedural oversight.

The District also asks the Commission to consider its *Kearney Public Schools* ruling of June 12, 2012, in which Kearney Public Schools was effectively granted a service substitution for seven switches long after the SDD for the affected FRN. The District affirms to the Commission that the equipment purchased from Packet 360 was purchased and installed during FY 2010-11 in eligible locations, and that there were no violations of E-rate program rules regarding the purchase and installation of the equipment.

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<sup>7</sup> Revised Funding Commitment Decision Letter from SLD to Richard Larson, consultant for Appomattox CSD, dated January 24, 2012, re: Form 471 Application Number 739766 (RFCDL).

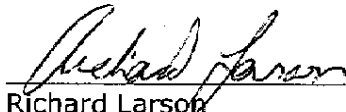
<sup>8</sup> Service Substitution Request dated 1/14/2013 filed by Appomattox CSD for FRN 2049034 in 471 # 73966.

<sup>9</sup> Good Samaritan Request package. See pages 42 and 43 for worksheets supporting the two BEARs to be filed by the District, one for Service Substitution items and the other for items unchanged from the originally approved contract with Packet 360.

**Conclusion:**

The District respectfully requests that the FCC waive the rule requiring that a service substitution request be postmarked by the Service Delivery Deadline for FRN 2049034 and require SLD to review the service substitution filed by the District for this FRN on January 14, 2013. The District respectfully asks the Commission to take the factors discussed above into consideration – the unusual and lengthy series of events the funding process underwent, the liquidation of the service provider soon after the completion of the project, the difficulties the District's staff has endured due to budget and staff cutbacks, and the procedural nature of the deadline that the District violated and which would cost the District \$50,796.76 of funding that it can ill-afford to lose.

The District appreciates the Commission's consideration of its appeal. We are available to respond to questions or to provide any further information requested by the Commission.

**Authorized signature for this Appeal<sup>10</sup>**

Richard Larson  
eRate 360 Solutions, LLC  
322 Route 46W, Suite 280W  
Parsippany, NJ 07054

Date: 3/18/13  
Phone: (888) 535-7771 ext 102  
Fax: (866) 569-3019  
Email: rlarson@erate360.com  
(preferred mode of contact)

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<sup>10</sup> "Letter of Agency" from Brette Arbogast, Director of Technology for Appomattox CSD, authorizing employees of eRate 360 Solutions, LLC, to perform e-rate services on behalf of the District.

## **ADMINISTRATOR'S DECISION ON SERVICE SUBSTITUTION REQUEST**

January 15, 2013

Richard Larson  
Appomattox County SD  
322 Route 46W, suite 280W  
Parsippany, NJ 07054

Form 471 Application Number: 739766

**Dear Richard Larson,**

This letter is your notification that the FCC Form 471, *Services Ordered and Certification Form* you submitted for **Minor Modifications** was received and is not approved. You are not authorized to make the changes identified in your submission.

**FRN(s): 2049034**

**Decision: Not Approved**

Your request is not approved for the following reason(s):

- The service substitution request was received or postmarked after the deadline for submitting requests – which is the **last day to receive service** for that FRN – i.e., June 30 of the relevant Funding Year for recurring services.

Please keep this letter for your records. This is the only notification you will receive indicating the processing of the above-submitted form.

If you have any questions regarding the above information, please write to us at "Schools and Libraries Division - Correspondence Unit, 30 Lanidex Plaza West, PO Box 685, Parsippany, NJ 07054-0685"

### **TO APPEAL THIS DECISION**

If you wish to appeal a decision in this letter, your appeal must be received by USAC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and (if available) email address for the person who can most readily discuss this appeal with us.
2. State outright that your letter is an appeal. Include the following to identify the letter and the decision you are appealing:
  - appellant name,
  - applicant or service provider name, if different than appellant,

- applicant BEN and service provider SPIN,
  - application or form number as assigned by the USAC
  - Funding Request Number(s) (FRNs) you are appealing if provided in the letter,
  - Name of letter and funding year – both are located at the top of the letter, and
  - the exact text or the decision that you are appealing.
3. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal, including any correspondence and documentation.
  4. If you are an applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are a service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
  5. Provide an authorized signature on your letter of appeal.

To submit your appeal to USAC by email, email your appeal to [appeals@sl.universalservice.org](mailto:appeals@sl.universalservice.org). USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to us by fax, fax your appeal to (973) 599-6542.

To submit your appeal to us on paper, send your appeal to:

Letter of Appeal  
Schools and Libraries Division - Correspondence Unit  
30 Lanidex Plaza West  
PO Box 685  
Parsippany, NJ 07054-0685

For more information on submitting an appeal to USAC, please see the "Appeals Procedure" posted on our website.

You have the option of filing an appeal with USAC or directly with the Federal Communications Commission (FCC). You should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be received by the FCC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. We strongly recommend that you use the electronic filing options described in the "Appeals Procedure" posted on our website. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554.

**NOTE 2**

FCC Form 471	Do not write in this area.	Approval by OMB 3060-0806				
<b>Schools and Libraries Universal Service</b> <b>Description of Services Ordered and Certification Form 471</b> <b>Estimated Average Burden Hours per Response: 4 hours</b> This form asks schools and libraries to list the eligible telecommunications-related services they have ordered and estimate the annual charges for them so that the Fund Administrator can set aside sufficient support to reimburse providers for services. <b>Please read instructions before beginning this application. (You can also file online at <a href="http://www.sl.universalservice.org">www.sl.universalservice.org</a>.)</b> <b>The instructions include information on the deadlines for filing this application.</b>						
<table style="width: 100%;"> <tr> <td style="width: 33%;">Applicant's Form Identifier (Create your own code to identify THIS form 471)</td> <td style="width: 33%;">126633-2010-471B</td> <td style="width: 33%;">Form 471 Application# (To be assigned by administrator)</td> <td style="width: 33%;">739766</td> </tr> </table>			Applicant's Form Identifier (Create your own code to identify THIS form 471)	126633-2010-471B	Form 471 Application# (To be assigned by administrator)	739766
Applicant's Form Identifier (Create your own code to identify THIS form 471)	126633-2010-471B	Form 471 Application# (To be assigned by administrator)	739766			
<b>Block 1: Billed Entity Information</b> (The "Billed Entity" is the entity paying the bills for the service listed on this form.)						
<b>1 a</b>	Name of Billed Entity	APPOMATTOX COUNTY SCHOOL DIST				
<b>2 a</b>	Funding Year: July 1,	2010 Through June 30: 2011	Billed Entity Number: 126633			
<b>4 a</b>	Street Address, P.O. Box, or Routing Number	124 COURT ST				
	City	APPOMATTOX				
	State	VA	Zip Code 24522			
<b>b</b>	Telephone Number	434-352-8251	<b>c</b> Fax Number 434-352-0883			
<b>5 a</b>	Type of Application	<input type="checkbox"/> Individual School (individual public or non-public school) <input checked="" type="checkbox"/> School District (LEA; public or non-public [e.g. diocesan] local district representing multiple schools) <input type="checkbox"/> Library (including library system, library outlet/branch or library consortium as defined under LSTA) <input type="checkbox"/> Consortium <input type="checkbox"/> Check here if any members of this consortium are ineligible or non-governmental entities				
<b>6</b>	Contact Person's Name	Richard Larson				
First, if the Contact Person's Street Address is the same as in Item 4, check this box. <input type="checkbox"/> If not, please complete the entries for the Street Address below.						
<b>b</b>	Street Address, P.O. Box, or Routing Number	322 Route 46W, Suite 130E, eRate 360 Solutions, LLC				
	City	p				
	State	NJ	Zip Code 07054			
<input type="checkbox"/> <b>c</b>	Telephone Number	888-535-7771	<input type="checkbox"/> <b>d</b> Fax Number 866-569-3019			
<input checked="" type="checkbox"/> <b>e</b>	E-mail Address	rlarson@erate360.com				
<b>f</b>	Holiday/vacation/summer contact information					



Entity Number	126633	Applicant's Form Identifier	126633-2010-471B
Contact Person	Richard Larson	Phone Number	888-535-7771

This information will facilitate the processing of your applications. Please complete all rows that apply to services for which you are requesting discounts. Complete this information on the FIRST Form 471 you file, to encompass this and all other Forms 471 you will file for this funding year. You need not complete this information on subsequent Forms 471. Provide your best estimates for the services ordered across ALL of your Forms 471.

**Schools/school districts complete Item 7. Libraries complete Item 8. Consortia complete Item 7 and/or Item 8.**

### Block 2: Impact of Services Ordered on Schools

IF THIS APPLICATION INCLUDES SCHOOLS...		BEFORE ORDER	AFTER ORDER
7a	Number of students to be served		2350
b	Telephone service: Number of classrooms with phone service	250	250
d	Direct broadband services: Number of buildings served at the following speeds: Between 10 mbps and 200 mbps	9	9
e	Direct connections to the Internet: Number of drops	1600	1600
f	Number of classrooms with Internet access	388	388
g	Number of computers or other devices with Internet access	1096	1096

### Block 3: Impact of Services Ordered on Libraries

**NOT APPLICABLE AS THIS APPLICATION IS FOR DISTRICT**

**Worksheet A No:** 1207562

**Student Count:** 2315

**Weighted Product (Sum. Column 8):** 1669

**Shared Discount:** 72%

**1. School Name:** ACPS TECHNOLOGY CENTER

**2. Entity Number:** 16054756 **NCES:** 51 00240 00000

**3. Rural/Urban:** Rural

**4. Student Count:** 0

**5. NSLP Students:** 0

**6. NSLP Students/Students:**

**7. Discount:** 72%

**8. Weighted Product:** 0

**9. Pre-K/Adult Ed/Juv:** N

**10. Alt Disc Mech:** N

**1. School Name:** ADULT LEARNING CENTER

**2. Entity Number:** 16022964 **NCES:** 51 00240 00000

**3. Rural/Urban:** Rural

**4. Student Count:** 22

**5. NSLP Students:** 3

**6. NSLP Students/Students:** 13.636%

**7. Discount:** 50%

**8. Weighted Product:** 11

**9. Pre-K/Adult Ed/Juv:** N

**10. Alt Disc Mech:** N

**1. School Name:** APPOMATTOX BUS SHOP

**2. Entity Number:** 16022884 **NCES:** 51 00240 00000

**3. Rural/Urban:** Rural

**4. Student Count:** 0

**5. NSLP Students:** 0

**6. NSLP Students/Students:**

**7. Discount:** 72%

**8. Weighted Product:** 0

**9. Pre-K/Adult Ed/Juv:** N

**10. Alt Disc Mech:** N

**1. School Name:** APPOMATTOX ELEMENTARY SCHOOL

**2. Entity Number:** 26465 **NCES:** 51 00240 00077

**3. Rural/Urban:** Rural

**4. Student Count:** 549

**5. NSLP Students:** 254

**6. NSLP Students/Students:** 46.265%

**7. Discount:** 70%

**8. Weighted Product:** 384.3

**9. Pre-K/Adult Ed/Juv:** N

**10. Alt Disc Mech:** N

**1. School Name:** APPOMATTOX MAINTENANCE SHOP



2. Entity Number: 16022885 NCES: 51 00240 00000  
 3. Rural/Urban: Rural  
 4. Student Count: 0  
 7. Discount: 72%  
 9. Pre-K/Adult Ed/Juv: N

5. NSLP Students: 0  
 8. Weighted Product: 0  
 10. Alt Disc Mech: N

6. NSLP Students/Students:

1. School Name: APPOMATTOX MIDDLE SCHOOL  
 2. Entity Number: 26466 NCES: 51 00240 00078  
 3. Rural/Urban: Rural  
 4. Student Count: 540  
 7. Discount: 70%  
 9. Pre-K/Adult Ed/Juv: N

5. NSLP Students: 251  
 8. Weighted Product: 378  
 10. Alt Disc Mech: N

6. NSLP Students/Students: 46.481%

1. School Name: APPOMATTOX PRIMARY SCHOOL  
 2. Entity Number: 26467 NCES: 51 00240 00079  
 3. Rural/Urban: Rural  
 4. Student Count: 529  
 7. Discount: 80%  
 9. Pre-K/Adult Ed/Juv: N

5. NSLP Students: 276  
 8. Weighted Product: 423.2  
 10. Alt Disc Mech: N

6. NSLP Students/Students: 52.173%

1. School Name: APPOMATTOX SR HIGH SCHOOL  
 2. Entity Number: 26468 NCES: 51 00240 00076  
 3. Rural/Urban: Rural  
 4. Student Count: 675  
 7. Discount: 70%  
 9. Pre-K/Adult Ed/Juv: N

5. NSLP Students: 250  
 8. Weighted Product: 472.5  
 10. Alt Disc Mech: N

6. NSLP Students/Students: 37.037%

1. School Name: SCHOOL BOARD OFFICE  
 2. Entity Number: 16022883 NCES: 51 00240 00000  
 3. Rural/Urban: Rural  
 4. Student Count: 0  
 7. Discount: 72%  
 9. Pre-K/Adult Ed/Juv: N

5. NSLP Students: 0  
 8. Weighted Product: 0  
 10. Alt Disc Mech: N

6. NSLP Students/Students:

#### Block 5: Discount Funding Request(s)

FRN: 2049034 FCDL Date:	
10. Original FRN:	
11. Category of Service: Internal Connections	12. 470 Application Number: 465370000791788
13. SPIN: 143033270	14. Service Provider Name: Packet 360, Inc.
15a. Non-Contracted tariffed/Month to Month Service:	15b. Contract Number: 16151-1
15c. Covered under State Master Contract:	15d. FRN from Previous Year:
16a. Billing Account Number:	16b. Multiple Billing Account Numbers?:
17. Allowable Contract Date: 02/01/2010	18. Contract Award Date: 02/11/2010
19a. Service Start Date: 07/01/2010	19b. Service End Date:
20. Contract Expiration Date: 06/30/2011	
21. Attachment #: 739766-2049034-Equip	22. Block 4 Worksheet No.: 1207562
23a. Monthly Charges: \$.00	23b. Ineligible monthly amt.: \$.00
23c. Eligible monthly amt.: \$0.00	23d. Number of months of service: 12
23e. Annual pre-discount amount for eligible recurring charges ( 23c x 23d): \$0.00	
23f. Annual non-recurring (one-time) charges: 191916.22	23g. Ineligible non-recurring amt.: 76029.07
23h. Annual pre-discount amount for eligible non-recurring charges ( 23f - 23g): \$115,887.15	
23i. Total program year pre-discount amount ( 23e + 23h): \$115,887.15	
23j. % discount (from Block 4): 72	
23k. Funding Commitment Request ( 23i x 23j): \$83,438.75	

FRN: 2049036 FCDL Date:	
10. Original FRN:	
11. Category of Service: Internal Connections	12. 470 Application Number: 465370000791788
13. SPIN: 143031507	14. Service Provider Name: Integrity Network Design, LLC
15a. Non-Contracted tariffed/Month to Month Service:	15b. Contract Number: N/A
15c. Covered under State Master Contract:	15d. FRN from Previous Year:
16a. Billing Account Number:	16b. Multiple Billing Account Numbers?:
17. Allowable Contract Date: 02/01/2010	18. Contract Award Date: 02/11/2010
19a. Service Start Date: 07/01/2010	19b. Service End Date:
20. Contract Expiration Date: 06/30/2011	
21. Attachment #: 739766-2049036-Instln	22. Block 4 Worksheet No.: 1207562
23a. Monthly Charges: \$.00	23b. Ineligible monthly amt.: \$.00
23c. Eligible monthly amt.: \$0.00	23d. Number of months of service: 12
23e. Annual pre-discount amount for eligible recurring charges ( 23c x 23d): \$0.00	
23f. Annual non-recurring (one-time) charges: 21900	23g. Ineligible non-recurring amt.: 2578
23h. Annual pre-discount amount for eligible non-recurring charges ( 23f - 23g): \$19,322.00	
23i. Total program year pre-discount amount ( 23e + 23h): \$19,322.00	
23j. % discount (from Block 4): 72	
23k. Funding Commitment Request ( 23i x 23j): \$13,911.84	

### Block 6: Certifications and Signature

Do not write in this area.

Application ID:739766


Entity Number	126633	Applicant's Form Identifier	126633-2010-471B
Contact Person	Richard Larson	Phone Number	888-535-7771

### Block 6: Certifications and Signature

24. ☒ I certify that the entities listed in Block 4 of this application are eligible for support because they are: (check one or both)
- a. ☒ **Behind Act of 2001, 20 U.S.C. Secs. 7801(18) and (38)**, that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or
- b. ☐ libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any schools including, but not limited to elementary, secondary schools, colleges, or universities
25. ☒ I certify that the entity I represent or the entities listed on this application have secured access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity, necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that the entities I represent or the entities listed in this application have secured access to all of the resources to pay the discounted charges for eligible services from funds to which access has been secured in the current funding year. I certify that the Billed Entity will pay the non-discount portion of the cost of the goods and services to the service provider(s).

a.	Total funding year pre-discount amount on this Form 471 (Add the entities from Item 23i on all Block 5 Discount Funding Requests.)	\$135,209.15
b.	Total funding commitment request amount on this Form 471 (Add the	\$97,350.59

entities from Items 23K on all Block 5 Discount Funding Requests.)	
c.	Total applicant non-discount share (Subtract Item 25b from Item 25a.) <span style="float: right;">\$37,858.56</span>
d.	Total budgeted amount allocated to resources not eligible for E-rate support <span style="float: right;">\$443,500.00</span>
Total amount necessary for the applicant to pay the non-discount share of the services requested on this application AND to secure access to the resources necessary to make effective use of the discounts. (Add Items 25c and 25d.) <span style="float: right;">\$481,358.56</span>	
e.	
f.	<input type="checkbox"/> Check this box if you are receiving any of the funds in Item 25e directly from a service provider listed on any Forms 471 filed by this Billed Entity for this funding year, or if a service provider listed on any of the Forms 471 filed by this Billed Entity for this funding year assisted you in locating funds in Items 25e.

26. ☒ I certify that all of the schools and libraries or library consortia listed in Block 4 of this application are covered by technology plans that are written, that cover all 12 months of the funding year, and that have been or will be approved by a state or other authorized body, and an SLD-certified technology plan approver, prior to the commencement of service. The plans are written at the following level(s):
- a. ☐ an individual technology plan for using the services requested in this application; and/or
- b. ☒ higher-level technology plan(s) for using the services requested in this application; or
- c. ☐ no technology plan needed; applying for basic local, cellular, PCS, and/or long distance telephone service and/or voice mail only.
27. ☒ I certify that I posted my Form 470 and (if applicable) made my RFP available for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted were carefully considered and the most cost-effective service offering was selected, with price being the primary factor considered, and is the most cost-effective means of meeting educational needs and technology plan goals.
- 

0 4 7 0 0 1 0 1 0
28. ☒ I certify that the entity responsible for selecting the service provider(s) has reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that the entity or entities listed on this application have complied with them.
29. ☒ I certify that the services the applicant purchases at discounts provided by 47 U.S.C. Sec. 254 will be used solely for educational purposes and will not be sold, resold, or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. Sec. 54.500(k). Additionally, I certify that the Billed Entity has not received anything of value or a promise of anything of value, other than services and equipment requested under this form, from the service provider(s) or any representative or agent thereof or any consultant in connection with this request for services.
30. ☒ I certify that I and the entity(ies) I represent have complied with all program rules and I acknowledge that failure to do so may result in denial of discount funding and/or cancellation of funding commitments. There are signed contracts covering all of the services listed on this Form 471 except for those services provided under non-contracted tariffed or month-to-month arrangements. I acknowledge that failure to comply with program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.
31. ☒ I acknowledge that the discount level used for shared services is conditional, for future years, upon ensuring that the most disadvantaged schools and libraries that are treated as sharing in the service, receive an appropriate share of benefits from those services.
32. ☒ I certify that I will retain required documents for a period of at least five years after the last day of service delivered. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the application for, receipt of, and delivery of services receiving schools and libraries discounts, and that if audited, I will make such records available to the Administrator. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.
33. ☒ I certify that I am authorized to order telecommunications and other supported services for the eligible entity (ies) listed on this application. I certify that I am authorized to submit this request on behalf of the eligible entity (ies) listed on this application, that I have examined this request, that all of the information on this form is true and correct to the best of my knowledge, that the entities that are receiving discounts pursuant to this application have complied with the terms, conditions and purposes of this program, that no kickbacks were paid to anyone and that false statements on this form can be punished by fine or forfeiture under the Communications Act, 47 U.S.C. Secs. 502, 503(b), or fine or imprisonment under the Title 18 of the United States Code, 18 U.S.C. Sec. 1001 and civil violations of the False Claims Act.
34. ☒ I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are

subject to suspension and debarment from the program. I will institute reasonable measures to be informed, and will notify USAC should I be informed or become aware that I or any of the entities listed on this application, or any person associated in any way with my entity and/or entities listed on this application, is convicted of a criminal violation or held civilly liable for acts arising from their participation in the schools and libraries support mechanism.

35. ☒ I certify that if any of the Funding Requests on this Form 471 are for discounts for products or services that contain both eligible and ineligible components, that I have allocated the cost of the contract to eligible and ineligible companies as required by the Commission's rules at 47 C.F.R. Sec. 54.504(g)(1),(2).
36. ☒ I certify that this funding request does not constitute a request for internal connections services, except basic maintenance services, in violation of the Commission requirement that eligible entities are not eligible for such support more than twice every five funding years beginning with Funding Year 2005 as required by the Commission's rules at 47 C.F.R. Sec. 54.506(c).
37. ☒ I certify that the non-discounted portion of the costs for eligible services will not be paid by the service provider. The pre-discount costs of eligible services features on this Form 471 are net of any rebates or discounts offered by the service provider. I acknowledge that, for the purpose of this rule, the provision, by the provider of a supported service, of free services or products unrelated to the supported service or product constitutes a rebate of some or all of the cost of the supported services.

38. Signature of authorized person 39. Signature Date **2/14/2010 2:47:03 PM**

40. Printed name of authorized person  
Richard Larson

41. Title or position of authorized person  
Compliance Officer

42a. **Street Address, P.O Box or Route Number**  
322 Route 46W, Suite 130E  
eRate 360 Solutions, LLC  
**City, State Zip Code**  
Parsippany, NJ 07054

42b. Telephone number of authorized person:  
**(888) 535-7771 , ext. 102**

42c. Fax number of authorized person:  
(866) 569-3019

42d. E-mail of authorized person:  
**rlarson@erate360.com**

42e Name of authorized person's employer  
eRate 360 Solutions, LLC

**The Americans with Disabilities Act, the Individuals with Disabilities Education Act and the Rehabilitation Act may impose obligations on entities to make the services purchased with these discounts accessible to and usable by people with disabilities.**

**NOTICE:** Section 54.504 of the Federal Communications Commission's rules requires all schools and libraries ordering services that are eligible for and seeking universal service discounts to file this Services Ordered and Certification Form (FCC Form 471) with the Universal Service Administrator. 47 C.F.R. § 54.504. The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.504. All schools and libraries planning to order services eligible for universal service discounts must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information we request in this form. We will use the information you provide to determine whether approving this application is in the public interest. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, your application may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information in your application may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, consistent with the Communications Act of 1934, FCC regulations and orders, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law, information provided in or submitted with this form or in response to subsequent inquiries may be disclosed to the public.

If you owe a past due debt to the Federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these

agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC may delay processing of your application or may return your application without action.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

Public reporting burden for this collection of information is estimated to average 4 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554.

**Please submit this form to:**

**SLD-Form 471  
P.O. Box 7026  
Lawrence, Kansas 66044-7026**

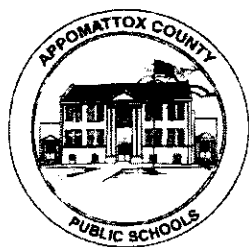
**For express delivery services or U.S. Postal Service, Return Receipt Requested,  
mail this form to:**

**SLD Forms  
ATTN: SLD Form 471  
3833 Greenway Drive  
Lawrence, Kansas 66046  
(888) 203-8100**

Print

<< Previous

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# APPOMATTOX COUNTY PUBLIC SCHOOLS

*"Building A Community Of Learners"*

DORINDA G. GRASTY, Ed. D.  
DIVISION SUPERINTENDENT

May 31, 2012

## SCHOOL BOARD MEMBERS:

BOBBY K. WADDELL  
Chairman  
Falling River District

GREGORY A. SMITH  
Vice Chairman  
Courthouse District

AMY M. MARTIN  
Piney Mountain District

WYATT K. TORRENCE  
Apomattox River District

J. WESLEY WILLIAMS  
Wreck Island District

## CENTRAL OFFICE STAFF:

ANNETTE A. BENNETT  
Director of Curriculum  
and Instruction

BRUCE R. MCMILLAN  
Director of Human Resources  
and Staff Development

ELIZABETH R. HAUGHT  
Director of Remedial  
and Special Education

BRETTE A. ARBOGAST  
Director of Technology and CTE

STEPHEN O. EDWARDS  
Director of Business and Operations

BRENDA F. GOWIN  
Clerk of the Board

RE: VOIP and Layer 3 Upgrade Project (FRN 2049034)

To Whom It May Concern,

The Appomattox County Public Schools system placed the initial order with Packet360 on 6/4/2010 for the majority of items in the VOIP and Layer 3 Upgrade project (FRN 2049034). We authorized Packet360 to invoice us \$139,505.00 for these items on 6/28/2010, and we paid that invoice on 6/28/2010, for two reasons:

1. To allow us to prepay for this order and ensure that Packet360 would schedule delivery on or shortly after 7/1/2010.
2. To allow us to make use of money in our fiscal year which ended 6/30/2010.

We verify that no items were received until after 7/1/2010. Unfortunately, we cannot obtain delivery confirmation reports from Packet360 due to their Chapter 7 bankruptcy on 6/6/2011 which resulted in dissolution of the company. Please note that SLD denied funding of this FRN on 1/11/2011, that we were unaware of the FCC's reversal of funding policy until late August of 2011, and it was not until 1/24/2012 that SLD approved funding for this FRN.

Orders for additional items in this project were placed on 7/12/2010. Due to back orders, many of these items were received and paid for at various times between mid-July and late September of 2010.

Sincerely,

Brette A. Arbogast  
Director of Technology  
Appomattox County Public Schools



**eRate 360 Solutions, LLC**  
322 Route 46 W, Suite 280W  
Parsippany, NJ 07054

January 22, 2013

**Good Samaritan Request**

Schools and Libraries - Correspondence Unit  
30 Lanidex Plaza West  
PO Box 685  
Parsippany, NJ 07054-0685

Applicant:

Appomattox County School District  
124 Court Street  
Appomattox, VA 24522  
BEN 126633

FY 2010-11 471 # 739766

FRN 2049034

Original Service Provider: Packet 360, Inc.

SPIN 143033270

Service Category: Internal Connections

Funding Approved: \$79,862.11

Revised FCDL Date: 1/24/2012

Reimbursements sought:

#1: \$21,235.97 (products and services delivered per approved FRN and contract)

#2: \$50,796.76 (products and services delivered but pending appeal of our Service Substitution)

Contact: Richard Larson

Position: Consultant for Appomattox CSD (LOA attached)

Email: rlaron@erate360.com

Phone: 888-535-7771 ext.102

We are preparing to file BEAR forms for the above FRN. However, on 6/6/2011, several months after delivery of the equipment, the service provider filed for Chapter 7 Bankruptcy (liquidation). On 1/24/2012, a Revised FCDL was issued approving funding of the project.

We had to prepare a Service Substitution without assistance of the original service provider. When that process was completed we filed the Service Substitution request (on /14/2013) and are now prepared to file two BEAR forms – one for non- Service Substitution equipment and a second for the equipment on the Service Substitution.

Although the Service Substitution was denied, we will file the BEAR for the non- Service Substitution equipment, and will appeal the Service Substitution denial with the intent to file a BEAR for that equipment as well.

We understand that, in the event of a bankruptcy, a "Good Samaritan" can act in the place of the bankrupt company for processing of the BEAR. We have contacted the District's telecommunications provider, Verizon Virginia, who has agreed to act as the "Good Samaritan." The contact information at Verizon:

Verizon Virginia  
SPIN 143001422  
Contact: Robert Kannegieser  
Email: robert.j.kannegieser@verizon.com  
Phone: 800-547-5474 ext.6022

Verification: Please find attached:

1. Bankruptcy notice for Packet360
2. The signed contract for the equipment, approved in the PIA review process.
3. The five invoices for the delivered equipment and the check copies as proof of payment.
4. BEAR worksheets for BEARs #1 and #2

The contract and the invoices have been annotated to identify equipment to be claimed on BEAR #1 which is for products and services delivered per approved FRN, and BEAR #2 which is for products and services delivered but pending appeal of our Service Substitution request.

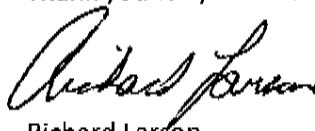
- BEAR #1: Items with check marks (100% eligible) and "80" (80% eligible)
- BEAR #2: Items marked "SS"

Please note that the first invoice was paid two days before the start of FY 2010; however the District verifies that no items were delivered until after 7/1/2010. The District authorized Packet360 to invoice \$139,505.00 of equipment on 6/28/2010, and paid that invoice on 6/29/2010, for two reasons:

1. To ensure that Packet360 would schedule delivery on or shortly after 7/1/2010, the District had to prepay for this order.
2. To allow us to make use of money in our fiscal year which ended 6/30/2010.

Please advise us of the next steps we are to take. Will the SPIN for this FRN be changed to 143001422 (Verizon Virginia) or must we file a SPIN Change? If we must file a SPIN Change, what type would it be and what reason/documentation must we provide?

Thank you for your consideration in this matter.



Richard Larson  
Consultant for Appomattox CSD

[8 attachments]



<http://www2.timesdispatch.com/business/2011/jun/06/TDMBIZ17-bankruptcy-petition-for-june-6-ar-1087239/>

# Richmond Times-Dispatch

Published: June 06, 2011

[Home](#) / [business](#) / [banking](#) / [bankruptcies](#) /

## Bankruptcy petition for June 6

By Times-Dispatch Staff

The following is a recent business bankruptcy petition filed in the U.S. Bankruptcy Court:

**Case Number:** 11-33641

**Packet360 Technologies Inc., Henrico County**

**Trading as:** Packet360 Inc.

**Assets:** \$0 to \$50,000

**Liabilities:** \$1,000,001 to \$10 million

**Filing:** Chapter 7 (liquidation)

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## Quote

## Packet360, Inc.

100 East Shore Drive  
Glen Allen, VA 23059 USA  
FED EIN: 14-1929713



QUOTE NO.

16151-1

## QUOTE TO

Appomattox County Public Schools  
PO Box 548  
Appomattox VA 24522  
USA

ATTN:Brette Arbogast

100% inelig.

SPIN 143033270

est.20% inelig.

QUOTE DATE		QUOTE NAME		ACCOUNT NUM	QUOTE EXPIRES
2/9/2010		Unified Communications		10503	3/9/2010
ACCOUNT MANAGER		ACCOUNT MANAGER EMAIL		AM PHONE	AM FAX
Mary Doyle		mdoyle@packet360.com		(804) 545-4743	
LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE	
1	1	- CUCM Call Controller, High availability	\$ -	\$ -	
		Licenses for all schools			
2	1	UNIFIED-CM7.1 CUCM 7.1 top level part number	\$ -	\$ -	
3	2	MCS7825I4-K9-CMC2 Unified CM 7.1 7825-I4 Appliance, 0 Seats	\$ 3,710.00	\$ 7,420.00	
4	2	CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -	
5	2	CCX-70-CM-BUNDLE CCX 7.0 UCM 5 Seat ENH Bundle - ONLY with NEW UCM	\$ -	\$ -	
6	2	CUCMS-EVAL-K9 CUCMS Monitoring Bundle Evaluation	\$ -	\$ -	
7	2	LIC-CM7.1-7825= License Unified CM 7.1 7825 Appliance, 1,000 seats	\$ 3,177.35	\$ 6,354.70	
8	1	CON-ESW-70CMBU ESSENTIAL SW 7.1 UCM 5 Seat ENH Bundle	\$ 567.00	\$ 567.00	
9	2	CON-ESW-LC77825 ESSENTIAL SW Lic CM7.1 7825 Appliance 1,000 Seats	\$ 881.30	\$ 1,762.60	
10	1	UCSS-UCM Top level SKU, Unified CallManager Software Subscription	\$ -	\$ -	
11	2	UCSS-UCM-1-100 UCSS for UCM for One Year - 100 users	\$ 384.25	\$ 768.50	
12	5	UCSS-UCM-1-10 UCSS for UCM for One Year - 10 users	\$ 42.40	\$ 212.00	
13	2	CON-STLOC NBD State and Local Smartnet per VASCUPP (CON-SNT-25I4C2)	\$ -	\$ -	



# Quote

QUOTE NO.

16151-1

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
14	1	-	\$ -	\$ -
<b>Appomattox Primary</b>				
15	5	<b>CP-7962G</b> Cisco Unified IP Phone 7962	\$ 249.10	\$ 1,245.50
16	55	<b>CP-7942G</b> Cisco Unified IP Phone 7942	\$ 196.10	\$ 10,785.50
17	3	<b>CP-7915=</b> 7915 IP Phone Grayscale Expansion Module	\$ 209.35	\$ 628.05
18	3	<b>CP-PWR-CORD-NA</b> 7900 Series Transformer Power Cord, North America	\$ 5.30	\$ 15.90
19	3	<b>CP-PWR-CUBE-3=</b> IP Phone power transformer for the 7900 phone series	\$ 23.85	\$ 71.55
20	3	<b>CP-SINGLFOOTSTAND=</b> Footstand kit for single 7914	\$ 17.49	\$ 52.47
21	3	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7915)	\$ -	\$ -
22	5	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7962)	\$ -	\$ -
23	55	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7942)	\$ -	\$ -
24	1	-	\$ -	\$ -
<b>Appomattox Elementary</b>				
25	5	<b>CP-7962G</b> Cisco Unified IP Phone 7962	\$ 249.10	\$ 1,245.50
26	58	<b>CP-7942G</b> Cisco Unified IP Phone 7942	\$ 196.10	\$ 11,373.80
27	3	<b>CP-7915=</b> 7915 IP Phone Grayscale Expansion Module	\$ 209.35	\$ 628.05
28	3	<b>CP-PWR-CORD-NA</b> 7900 Series Transformer Power Cord, North America	\$ 5.30	\$ 15.90
29	3	<b>CP-PWR-CUBE-3=</b> IP Phone power transformer for the 7900 phone series	\$ 23.85	\$ 71.55
30	3	<b>CP-SINGLFOOTSTAND=</b> Footstand kit for single 7914	\$ 17.49	\$ 52.47
31	3	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7915)	\$ -	\$ -



## Quote

QUOTE NO.

16151-1

## Appomattox Elementary (cont'd.)

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
32	5	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7962)	\$ -	\$ -
33	58	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7942)	\$ -	\$ -
34	1	-	\$ -	\$ -
		<b>Appomattox Middle</b>		
35	8	<b>CP-7962G</b> Cisco Unified IP Phone 7962	\$ 249.10	\$ 1,992.80
36	56	<b>CP-7942G</b> Cisco Unified IP Phone 7942	\$ 196.10	\$ 10,981.60
37	6	<b>CP-7915=</b> 7915 IP Phone Grayscale Expansion Module	\$ 209.35	\$ 1,256.10
38	6	<b>CP-PWR-CORD-NA</b> 7900 Series Transformer Power Cord, North America	\$ 5.30	\$ 31.80
39	6	<b>CP-PWR-CUBE-3=</b> IP Phone power transformer for the 7900 phone series	\$ 23.85	\$ 143.10
40	6	<b>CP-SINGLFOOTSTAND=</b> Footstand kit for single 7914	\$ 17.49	\$ 104.94
41	6	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7915)	\$ -	\$ -
42	8	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7962)	\$ -	\$ -
43	56	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7942)	\$ -	\$ -
44	1	-	\$ -	\$ -
		<b>Appomattox High School</b>		
45	7	<b>CP-7962G</b> Cisco Unified IP Phone 7962	\$ 249.10	\$ 1,743.70
46	54	<b>CP-7942G</b> Cisco Unified IP Phone 7942	\$ 196.10	\$ 10,589.40
47	5	<b>CP-7915=</b> 7915 IP Phone Grayscale Expansion Module	\$ 209.35	\$ 1,046.75
48	5	<b>CP-PWR-CORD-NA</b> 7900 Series Transformer Power Cord, North America	\$ 5.30	\$ 26.50
49	5	<b>CP-PWR-CUBE-3=</b> IP Phone power transformer for the 7900 phone series	\$ 23.85	\$ 119.25



## Quote

QUOTE NO.

16151-1

Appomattox High School (cont'd.)

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
50	5	<b>CP-SINGLFOOTSTAND=</b> Footstand kit for single 7914	\$ 17.49	\$ 87.45
51	5	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7915)	\$ -	\$ -
52	7	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7962)	\$ -	\$ -
53	54	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7942)	\$ -	\$ -
54	1	-	\$ -	\$ -
55	7	<b>CP-7962G</b> Cisco Unified IP Phone 7962	\$ 249.10	\$ 1,743.70
56	7	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7962)	\$ -	\$ -
57	1	-	\$ -	\$ -
58	16	<b>CP-7962G</b> Cisco Unified IP Phone 7962	\$ 249.10	\$ 3,985.60
59	2	<b>CP-7915=</b> 7915 IP Phone Grayscale Expansion Module	\$ 209.35	\$ 418.70
60	2	<b>CP-PWR-CORD-NA</b> 7900 Series Transformer Power Cord, North America	\$ 5.30	\$ 10.60
61	2	<b>CP-PWR-CUBE-3=</b> IP Phone power transformer for the 7900 phone series	\$ 23.85	\$ 47.70
62	1	<b>CP-DOUBLFOOTSTAND=</b> Footstand kit for 2 7914s	\$ 20.14	\$ 20.14
63	2	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7915)	\$ -	\$ -
64	16	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-CP7962)	\$ -	\$ -
65	1	-	\$ -	\$ -
66	1	Device Licenses for IP Phones <b>Appomattox Tech Center</b> <b>LIC-CM-DL</b> Top level part number for Unified CM Device Licenses	\$ -	\$ -
67	10	<b>LIC-CM-DL-100=</b> Unified CM Device License - 100 units	\$ 2,650.00	\$ 26,500.00



## Quote

QUOTE NO.

16151-1

Appomattox Tech Center (cont'd.)

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
68	1	- Integrated Messaging - 240 licenses	\$ -	\$ -
69	1	<b>UNITYCN7-K9</b> Unity Connection 7.x Software	\$ -	\$ -
70	1	<b>UNITYCN7-200USR</b> Unity Connection, 24 ports, 200 users - All user Features	\$ 7,208.00	\$ 7,208.00
71	40	<b>UNITYCN7-USR</b> One Unity Connection User - All user Features	\$ 34.45	\$ 1,378.00
72	1	<b>CON-ESW-UNICN20</b> ESSENTIAL SW Connection, 16 ports, 200 users -	\$ 1,120.00	\$ 1,120.00
73	1	<b>CON-ESW-UNITYCN7</b> ESSENTIAL SW Unity Connection 7.x SW Top Lvl	\$ -	\$ -
74	40	<b>CON-ESW-UNICN7U</b> ESSENTIAL SW One Unity Connection	\$ 5.60	\$ 224.00
75	1	<b>MCS7825I4-K9-UCB1</b> Cisco Unity Connection 7.1 MCS 7825 IBM Appliance	\$ 3,710.00	\$ 3,710.00
76	1	<b>UNITY-PWR-US</b> Power Cord - US, Can, Mex, PR, Phil, Ven, Tai, Col, Ecu	\$ -	\$ -
77	1	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-25I4KUB1)	\$ -	\$ -
78	1	-	\$ -	\$ -
Appomattox Primary, 2 analog trunks, 2 FXS (fax), 75 SRST				
79	1	<b>C2921-CME-SRST/K9</b> 2921 Voice Bundle w/ PVDM3-32, FL-CME-SRST-25, UC License PAK	\$ 2,647.35	\$ 2,647.35
80	1	<b>S29UK9-15001M</b> Cisco 2901-2921 IOS UNIVERSAL	\$ -	\$ -
81	1	<b>FL-SRST</b> Cisco Survivable Remote Site Telephony License	\$ -	\$ -
82	2	<b>FL-CME-SRST-25=</b> Communication Manager Express or SRST - 25 seat license	\$ 583.00	\$ 1,166.00
83	1	<b>VIC3-2FXS/DID=</b> Two-Port Voice Interface Card - FXS and DID	\$ 212.00	\$ 212.00
84	1	<b>VIC2-2FXO</b> Two-port Voice Interface Card - FXO (Universal)	\$ 212.00	\$ 212.00
85	1	<b>CAB-AC</b> AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -



## Quote

QUOTE NO.

16151-1

Appomattox Primary (cont'd)

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
86	1	<b>CAB-CONSOLE-RJ45</b> Console Cable 6ft with RJ45 and DB9F	\$ 15.90	\$ 15.90
87	1	<b>PWR-2921-51-AC</b> Cisco 2921/2951 AC Power Supply	\$ -	\$ -
88	1	<b>FL-CME-SRST-25</b> Communication Manager Express or SRST - 25 seat license	\$ -	\$ -
89	1	<b>ISR-CCP-EXP</b> Cisco Config Pro Express on Router Flash	\$ -	\$ -
90	1	<b>MEM-2900-512MB-DEF</b> 512MB DRAM for Cisco 2901-2921 ISR (Default)	\$ -	\$ -
91	1	<b>MEM-CF-256MB</b> 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$ -	\$ -
92	1	<b>PVDM3-32U128</b> PVDM3 32-channel to 128-channel factory upgrade	\$ 2,385.00	\$ 2,385.00
93	1	<b>SL-29-IPB-K9</b> IP Base License for Cisco 2901-2951	\$ -	\$ -
94	1	<b>SL-29-UC-K9</b> Unified Communication License for Cisco 2901-2951	\$ -	\$ -
95	1	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-2921CMST)	\$ -	\$ -
96	1	-	\$ -	\$ -
97	1	<b>Appomattox Elementary</b> 2 analog trunks, 2 FXS (fax), 75 SRST <b>C2921-CME-SRST/K9</b> 2921 Voice Bundle w/ PVDM3-32, FL-CME-SRST-25, UC License PAK	\$ 2,647.35	\$ 2,647.35
98	1	<b>S29UK9-15001M</b> Cisco 2901-2921 IOS UNIVERSAL	\$ -	\$ -
99	1	<b>FL-SRST</b> Cisco Survivable Remote Site Telephony License	\$ -	\$ -
100	2	<b>FL-CME-SRST-25=</b> Communication Manager Express or SRST - 25 seat license	\$ 583.00	\$ 1,166.00
101	1	<b>VIC3-2FXS/DID=</b> Two-Port Voice Interface Card - FXS and DID	\$ 212.00	\$ 212.00
102	1	<b>VIC2-2FXO</b> Two-port Voice Interface Card - FXO (Universal)	\$ 212.00	\$ 212.00
103	1	<b>CAB-AC</b> AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -



# Quote

QUOTE NO.

16151-1

Appomattox Elementary (cont'd.)

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
104	1	<b>CAB-CONSOLE-RJ45</b> Console Cable 6ft with RJ45 and DB9F	\$ 15.90	\$ 15.90
105	1	<b>PWR-2921-51-AC</b> Cisco 2921/2951 AC Power Supply	\$ -	\$ -
106	1	<b>FL-CME-SRST-25</b> Communication Manager Express or SRST - 25 seat license	\$ -	\$ -
107	1	<b>ISR-CCP-EXP</b> Cisco Config Pro Express on Router Flash	\$ -	\$ -
108	1	<b>MEM-2900-512MB-DEF</b> 512MB DRAM for Cisco 2901-2921 ISR (Default)	\$ -	\$ -
109	1	<b>MEM-CF-256MB</b> 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$ -	\$ -
110	1	<b>PVDM3-32U128</b> PVDM3 32-channel to 128-channel factory upgrade	\$ 2,385.00	\$ 2,385.00
111	1	<b>SL-29-IPB-K9</b> IP Base License for Cisco 2901-2951	\$ -	\$ -
112	1	<b>SL-29-UC-K9</b> Unified Communication License for Cisco 2901-2951	\$ -	\$ -
113	1	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-2921CMST)	\$ -	\$ -
114	1	-	\$ -	\$ -
Appomattox Middle, 2 analog trunks, 2 FXS (fax), 75 SRST				
115	1	<b>C2921-CME-SRST/K9</b> 2921 Voice Bundle w/ PVDM3-32, FL-CME-SRST-25, UC License PAK	\$ 2,647.35	\$ 2,647.35
116	1	<b>S29UK9-15001M</b> Cisco 2901-2921 IOS UNIVERSAL	\$ -	\$ -
117	1	<b>FL-SRST</b> Cisco Survivable Remote Site Telephony License	\$ -	\$ -
118	2	<b>FL-CME-SRST-25=</b> Communication Manager Express or SRST - 25 seat license	\$ 583.00	\$ 1,166.00
119	1	<b>VIC3-2FXS/DID=</b> Two-Port Voice Interface Card - FXS and DID	\$ 212.00	\$ 212.00
120	1	<b>VIC2-2FXO</b> Two-port Voice Interface Card - FXO (Universal)	\$ 212.00	\$ 212.00
121	1	<b>CAB-AC</b> AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -





# Quote

QUOTE NO.

16151-1

Appomattox Middle (cont'd.)

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
122	1	<b>CAB-CONSOLE-RJ45</b> Console Cable 6ft with RJ45 and DB9F	\$ 15.90	\$ 15.90
123	1	<b>PWR-2921-51-AC</b> Cisco 2921/2951 AC Power Supply	\$ -	\$ -
124	1	<b>FL-CME-SRST-25</b> Communication Manager Express or SRST - 25 seat license	\$ -	\$ -
125	1	<b>ISR-CCP-EXP</b> Cisco Config Pro Express on Router Flash	\$ -	\$ -
126	1	<b>MEM-2900-512MB-DEF</b> 512MB DRAM for Cisco 2901-2921 ISR (Default)	\$ -	\$ -
127	1	<b>MEM-CF-256MB</b> 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$ -	\$ -
128	1	<b>PVDM3-32U128</b> PVDM3 32-channel to 128-channel factory upgrade	\$ 2,385.00	\$ 2,385.00
129	1	<b>SL-29-IPB-K9</b> IP Base License for Cisco 2901-2951	\$ -	\$ -
130	1	<b>SL-29-UC-K9</b> Unified Communication License for Cisco 2901-2951	\$ -	\$ -
131	1	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-2921CMST)	\$ -	\$ -
132	1	-	\$ -	\$ -
		Appomattox High 2 analog trunks, 2 FXS (fax), 75 SRST		
133	1	<b>C2921-CME-SRST/K9</b> 2921 Voice Bundle w/ PVDM3-32, FL-CME-SRST-25, UC License PAK	\$ 2,647.35	\$ 2,647.35
134	1	<b>S29UK9-15001M</b> Cisco 2901-2921 IOS UNIVERSAL	\$ -	\$ -
135	1	<b>FL-SRST</b> Cisco Survivable Remote Site Telephony License	\$ -	\$ -
136	2	<b>FL-CME-SRST-25=</b> Communication Manager Express or SRST - 25 seat license	\$ 583.00	\$ 1,166.00
137	1	<b>VIC3-2FXS/DID=</b> Two-Port Voice Interface Card - FXS and DID	\$ 212.00	\$ 212.00
138	1	<b>VIC2-2FXO</b> Two-port Voice Interface Card - FXO (Universal)	\$ 212.00	\$ 212.00
139	1	<b>CAB-AC</b> AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -



# Quote

QUOTE NO.

16151-1

Appomattox High School (cont'd.)

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
140	1	<b>CAB-CONSOLE-RJ45</b> Console Cable 6ft with RJ45 and DB9F	\$ 15.90	\$ 15.90
141	1	<b>PWR-2921-51-AC</b> Cisco 2921/2951 AC Power Supply	\$ -	\$ -
142	1	<b>FL-CME-SRST-25</b> Communication Manager Express or SRST - 25 seat license	\$ -	\$ -
143	1	<b>ISR-CCP-EXP</b> Cisco Config Pro Express on Router Flash	\$ -	\$ -
144	1	<b>MEM-2900-512MB-DEF</b> 512MB DRAM for Cisco 2901-2921 ISR (Default)	\$ -	\$ -
145	1	<b>MEM-CF-256MB</b> 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$ -	\$ -
146	1	<b>PVDM3-32U128</b> PVDM3 32-channel to 128-channel factory upgrade	\$ 2,385.00	\$ 2,385.00
147	1	<b>SL-29-IPB-K9</b> IP Base License for Cisco 2901-2951	\$ -	\$ -
148	1	<b>SL-29-UC-K9</b> Unified Communication License for Cisco 2901-2951	\$ -	\$ -
149	1	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-2921CMST)	\$ -	\$ -
150	1	-	\$ -	\$ -
Appomattox Tech Center, 2x PRI, 2 FXS (fax), PVDMs				
151	1	<b>CISCO2911-V/K9</b> Cisco 2911 Voice Bundle, PVDM3-16, UC License PAK	\$ 1,799.35	\$ 1,799.35
152	1	<b>S29UK9-15001M</b> Cisco 2901-2921 IOS UNIVERSAL	\$ -	\$ -
153	1	<b>VVIC2-2MFT-T1/E1</b> 2-Port 2nd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	\$ 1,060.00	\$ 1,060.00
154	1	<b>VIC2-2FXO</b> Two-port Voice Interface Card - FXO (Universal)	\$ 212.00	\$ 212.00
155	1	<b>VIC3-2FXS/DID=</b> Two-Port Voice Interface Card - FXS and DID	\$ 212.00	\$ 212.00
156	1	<b>PVDM3-16U128</b> PVDM3 16-channel to 128-channel factory upgrade	\$ 2,782.50	\$ 2,782.50
157	1	<b>CAB-AC</b> AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -



## Quote

QUOTE NO.

16151-1

## Appomattox Tech Center (cont'd.)

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
158	1	<b>CAB-CONSOLE-RJ45</b> Console Cable 6ft with RJ45 and DB9F	\$ 15.90	\$ 15.90
159	1	<b>PWR-2911-AC</b> Cisco 2911 AC Power Supply	\$ -	\$ -
160	1	<b>ISR-CCP-EXP</b> Cisco Config Pro Express on Router Flash	\$ -	\$ -
161	1	<b>MEM-2900-512MB-DEF</b> 512MB DRAM for Cisco 2901-2921 ISR (Default)	\$ -	\$ -
162	1	<b>MEM-CF-256MB</b> 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$ -	\$ -
163	1	<b>SL-29-IPB-K9</b> IP Base License for Cisco 2901-2951	\$ -	\$ -
164	1	<b>SL-29-UC-K9</b> Unified Communication License for Cisco 2901-2951	\$ -	\$ -
165	1	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-2911V)	\$ -	\$ -
166	1	-	\$ -	\$ -
Appomattox SBO, 2 analog trunks, 2 FXS (fax), 25 SRST				
167	1	<b>C2911-CME-SRST/K9</b> 2911 Voice Bundle w/PVDM3-16,FL-CME-SRST-25, UC License PAK	\$ 2,064.35	\$ 2,064.35
168	1	<b>S29UK9-15001M</b> Cisco 2901-2921 IOS UNIVERSAL	\$ -	\$ -
169	1	<b>FL-SRST</b> Cisco Survivable Remote Site Telephony License	\$ -	\$ -
170	1	<b>VIC2-2FXO</b> Two-port Voice Interface Card - FXO (Universal)	\$ 212.00	\$ 212.00
171	1	<b>CAB-AC</b> AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -
172	1	<b>CAB-CONSOLE-RJ45</b> Console Cable 6ft with RJ45 and DB9F	\$ 15.90	\$ 15.90
173	1	<b>PWR-2911-AC</b> Cisco 2911 AC Power Supply	\$ -	\$ -
174	1	<b>FL-CME-SRST-25</b> Communication Manager Express or SRST - 25 seat license	\$ -	\$ -
175	1	<b>ISR-CCP-EXP</b> Cisco Config Pro Express on Router Flash	\$ -	\$ -



# Quote

QUOTE NO.

16151-1

Appomattox School Board Office (cont'd.)

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
176	1	<b>MEM-2900-512MB-DEF</b> 512MB DRAM for Cisco 2901-2921 ISR (Default)	\$ -	\$ -
177	1	<b>MEM-CF-256MB</b> 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$ -	\$ -
178	1	<b>PVDM3-16</b> 16-channel high-density voice and video DSP module	\$ -	\$ -
179	1	<b>SL-29-IPB-K9</b> IP Base License for Cisco 2901-2951	\$ -	\$ -
180	1	<b>SL-29-UC-K9</b> Unified Communication License for Cisco 2901-2951	\$ -	\$ -
181	1	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-2911CMST)	\$ -	\$ -
182	1	- Attendant Console - Departmental, 150 phones - SBO	\$ -	\$ -
183	1	<b>CUD-ATT-CON=</b> Cisco Unified Department Attendant Console	\$ -	\$ -
184	1	<b>CUD-ATT-CON</b> Cisco Unified Department Attendant Console	\$ 739.35	\$ 739.35
185	1	<b>CON-ESW-CUDATT</b> ESSENTIAL SW Cisco Unified Depart Attendant Console	\$ 205.10	\$ 205.10
186	1	<b>CON-ESW-CUDATT1</b> ESSENTIAL SW Cisco Unified Depart Attendant Console	\$ -	\$ -
187	1	-	\$ -	\$ -
188	3	<b>WS-C3560-24PS-S</b> Catalyst 3560 24 10/100 PoE + 2 SFP + IPB Image	\$ 2,011.35	\$ 6,034.05
189	3	<b>CAB-AC</b> Power Cord, 110V	\$ -	\$ -
190	3	<b>CAB-SFP-50CM=</b> Catalyst 3560 SFP Interconnect Cable, 50cm	\$ 132.50	\$ 397.50
191	3	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-356024PS)	\$ -	\$ -
192	1	-	\$ -	\$ -
193	3	<b>WS-C3560-24PS-S</b> Catalyst 3560 24 10/100 PoE + 2 SFP + IPB Image	\$ 2,011.35	\$ 6,034.05



## Quote

QUOTE NO.

16151-1

## Appomattox Elementary (cont'd.)

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
194	3	<b>CAB-AC</b> Power Cord,110V	\$ -	\$ -
195	3	<b>CAB-SFP-50CM=</b> Catalyst 3560 SFP Interconnect Cable, 50cm	\$ 132.50	\$ 397.50
196	3	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-356024PS)	\$ -	\$ -
197	1	-	\$ -	\$ -
		<b>Appomattox Middle</b>		
198	3	<b>WS-C3560-24PS-S</b> Catalyst 3560 24 10/100 PoE + 2 SFP + IPB Image	\$ 2,011.35	\$ 6,034.05
199	3	<b>CAB-AC</b> Power Cord,110V	\$ -	\$ -
200	3	<b>CAB-SFP-50CM=</b> Catalyst 3560 SFP Interconnect Cable, 50cm	\$ 132.50	\$ 397.50
201	3	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-356024PS)	\$ -	\$ -
202	1	-	\$ -	\$ -
		<b>Appomattox High</b>		
203	3	<b>WS-C3560-24PS-S</b> Catalyst 3560 24 10/100 PoE + 2 SFP + IPB Image	\$ 2,011.35	\$ 6,034.05
204	3	<b>CAB-AC</b> Power Cord,110V	\$ -	\$ -
205	3	<b>CAB-SFP-50CM=</b> Catalyst 3560 SFP Interconnect Cable, 50cm	\$ 132.50	\$ 397.50
206	3	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-356024PS)	\$ -	\$ -
207	1	-	\$ -	\$ -
		<b>Tech Center</b>		
208	1	<b>WS-C3560-24PS-S</b> Catalyst 3560 24 10/100 PoE + 2 SFP + IPB Image	\$ 2,011.35	\$ 2,011.35
209	1	<b>CAB-AC</b> Power Cord,110V	\$ -	\$ -
210	1	<b>CAB-SFP-50CM=</b> Catalyst 3560 SFP Interconnect Cable, 50cm	\$ 132.50	\$ 132.50
211	1	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-356024PS)	\$ -	\$ -



## Quote

QUOTE NO.

16151-1

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
212	1	-	\$ -	\$ -
213	1	<b>SBO</b> <b>WS-C3560-24PS-S</b> Catalyst 3560 24 10/100 PoE + 2 SFP + IPB Image	\$ 2,011.35	\$ 2,011.35
214	1	<b>CAB-AC</b> Power Cord,110V	\$ -	\$ -
215	1	<b>CAB-SFP-50CM=</b> Catalyst 3560 SFP Interconnect Cable, 50cm	\$ 132.50	\$ 132.50
216	1	<b>CON-STLOC</b> NBD State and Local Smartnet per VASCUPP (CON-SNT-356024PS)	\$ -	\$ -
217	1	- Berbee - 250 Users	\$ -	\$ -
218	1	<b>SP-BERBEE-250=</b> Solutions Plus Berbee Audio and Text Broadcast-250 Users	\$ 4,770.00	\$ 4,770.00
219	1	<b>SP-PRODUCTS-TERMS</b> Buyer Acceptance of SolutionsPlus Terms and Conditions	\$ -	\$ -
220	1	<b>Misc-Equip</b> Dedicated Server to run Berbee	\$ 3,500.00	\$ 3,500.00

## QUOTE NOTES

Free 1st Year SNT and shipping per VASCUPP. Award is contingent on approved Erate and local funding.  
Packet360: SPIN # 143033270

Product Total:	\$	191,916.22
Professional Services:	\$	-
Tax:	\$	-
Total:	\$	191,916.22



QUOTE NO.

16151-2

## Terms and Conditions

**STANDARD TERMS AND CONDITIONS.** THE TERMS AND CONDITIONS SET FORTH BELOW CONSTITUTE THE ENTIRE AGREEMENT BETWEEN PACKET360 AND CUSTOMER UNLESS OTHERWISE AGREED TO IN WRITING BY PACKET360. IN THE EVENT THAT CUSTOMER ISSUES ANY FORM OF ORDER TO PACKET360 AUTHORIZING THE PURCHASE OF PRODUCT(S), IT IS AGREED THAT SUCH ORDER IS ISSUED EXCLUSIVELY FOR THE PURPOSE OF CONFIRMING CUSTOMER'S PURCHASE OF THE SPECIFIED ITEM(S) AND THE PRICE(S) THEREOF AND THAT NO OTHER TERMS AND CONDITIONS SPECIFIED OR PREPRINTED ON SUCH ORDER SHALL ADD TO OR MODIFY THE TERMS AND CONDITIONS OF THIS AGREEMENT AND/OR ANY RELATED DOCUMENTATION PROVIDED WITH THE ITEMS PURCHASED, NOR SHALL SUCH ORDER TERMS AND CONDITIONS AFFECT EITHER PARTY'S RESPONSIBILITY TO THE OTHER PARTY AS DEFINED HEREIN. A CUSTOMER PURCHASE ORDER SHALL CONSTITUTE ACCEPTANCE OF PACKET360'S OFFER AS SPECIFIED IN A VALID QUOTE. PACKET360 RESERVES THE RIGHT TO REJECT ANY PURCHASE ORDER.

**DEFINITIONS.** As used herein, "Quote" means that document issued by Packet360 to Customer for the sale of third party hardware and/or third party software and any associated installation, configuration or other services as described therein. As used herein, "Customer" means the purchaser of goods and/or services from Packet360 identified in the Quote referencing this Standard Terms and Conditions of Sale document (the "Agreement"). As used herein, "Packet360" means Packet360, Inc., a Nevada corporation, unless otherwise specified in the Quote referencing this Agreement. As used herein, "Product" means any hardware, software, professional services or third party-provided maintenance service purchased and delivered to the Customer hereunder.

**PRICES, DISCOUNTS AND QUOTATIONS.** All prices are subject to change without notice prior to receipt of Customer's purchase order (hereinafter referred to as "Customer's Order") and Packet360's acceptance of it. All invoice prices are those in effect on date of shipment, unless otherwise agreed to by Packet360 in writing. All pricing information in published or printed material is provided for general information and estimation purposes only. Published prices are neither quotations nor offers to sell. Prices do not include applicable federal, state or local taxes and, unless expressly identified and itemized, do not include freight, handling or insurance. All taxes applicable to Products ordered shall be paid by Customer, or in lieu thereof, Customer shall provide Packet360 with a tax exemption certificate acceptable to the taxing authorities. In the event a quoted and/or ordered price includes a trade-in allowance based upon Customer's trade-in of goods, such trade-in goods must be received by the applicable manufacturer on or before the date specified in the Quote or, if applicable, the manufacturer's trade-in agreement which must be signed by the Customer.

**PAYMENT TERMS.** Subject to Customer maintaining a credit status acceptable to Packet360, payment of all invoices is due thirty (30) days from date of invoice, unless otherwise specified on the applicable Quote. Product invoices are issued upon shipment from the manufacturer or at the start of service. Packet360 has the right to charge a late payment charge of 1.5% of the outstanding balance per month for each month, or partial month, if any invoice remains unpaid beyond its due date. Customer will pay collection and legal fees incurred by Packet360 to effect settlement of any past due invoice. Items ordered, including but not limited to hardware, software and manufacturing service, sent to Packet360's integration lab for staging, warehousing and/or pre-configuration purposes will be invoiced to the Customer upon shipment from the manufacturer. If Customer secures a leasing arrangement with a third party leasing company ("Customer Lessor") and Packet360 deems evidence of such leasing arrangement to be sufficient, Packet360 will work with Customer and the Customer Lessor to facilitate payment from Customer Lessor. Notwithstanding the foregoing, Customer shall remain primarily responsible for and liable for complete and timely payment of all invoices issued hereunder.

**SHIPPING, DELIVERY, AND WAREHOUSING.** Customer shall be responsible for all freight, handling and insurance charges. Packet360 shall select the carrier unless otherwise instructed by Customer. In no event shall Packet360 have any liability in connection with shipment, nor shall the carrier be considered an agent of Packet360. Packet360 shall not be liable for damage or penalty for delay in delivery or for failure to give notice of any delay. All freight charges for drop shipments via surface or airfreight will be prepaid by the manufacturer or Packet360, unless paid in advance by Customer or otherwise agreed by Packet360. Any prepaid freight charges for such shipments shall be added to the charges listed on the applicable invoice and Customer agrees to reimburse Packet360 for such freight charges. Unless expressly specified otherwise in the applicable Quote, Customer shall accept and pay for partial shipments of goods. Unless otherwise specified by Packet360, title and risk of loss to hardware shall pass to Customer upon delivery to the common carrier (F.O.B. origin). Packet360 retains a purchase money security interest in all hardware and such security interest is released when payment in full for such hardware is received by Packet360. Customer agrees to pay a warehousing fee equal to one percent (1%) per month (or portion of a month) of the list price for any Product(s) purchased hereunder and held in a warehouse either at Customer's request or due to due to Customer's failure to accept delivery. Warehousing fees will be calculated from date Products are delivered to the warehouse.

**EXPEDITED DELIVERY.** Customer may request expedited delivery of Products. If Packet360 accepts such request, Packet360 will assess an expedited delivery fee equal to two percent (2%) of the unit list price for the Product(s) for which Expedited Delivery is requested, unless otherwise specified on the applicable Quote. As used herein, "Expedited Delivery" shall mean shipment to a Customer-designated location within a time frame that is sooner than the earliest date of availability from the manufacturer. Such delivery is typically within forty-eight (48) hours of Customer's written request for expedited delivery. In such event, Products ordered will be supplied in some cases with distributor part numbers that may not match the manufacturer part numbers as quoted by Packet360. Products delivered will be at the standard operating system revision level as supplied by the distributor. Packet360 is under no obligation to agree to expedited delivery.

**CANCELLATION OF ORDERS.** Customer may not cancel or modify a Customer Order without the written consent of Packet360. If Packet360 consents to Customer's cancellation or modification of a Customer Order, Customer agrees to be responsible for and pay Packet360 all costs, expenses and fees incurred by Packet360 from the manufacturer, the supplier or its shippers as a direct result of cancellation or modification of such order. If the manufacturer withholds its consent to the cancellation or modification of a Customer Order, Packet360 will deliver the ordered items to Customer, and payment in full will be due from Customer for such items.

**RETURN POLICY.** Customer's right to return hardware and software is subject to the return policies and fees imposed by the applicable manufacturer. No credit for items delivered to Customer will be issued by Packet360 without prior written approval from Packet360. Such approval, when provided, must be in the form of a written Return Material Authorization (RMA), which must accompany the returned items.

An RMA must be requested by Customer from Packet360 within twenty (20) days from the original ship date, unless a shorter period is required by the applicable manufacturer. Items returned pursuant to the foregoing procedure may be subject to a manufacturer restock fee which Packet360 shall pass through to Customer and Customer shall assume and satisfy in full. Returned items must be in the original shipping cartons, undamaged, unused and unaltered. Equipment received without an RMA and/or in a condition other than described entitles Packet360 the right to reject return of the items and/or may be subject to additional charges which Customer agrees to pay. Opened software is not returnable. All shipments of returned items must be shipped prepaid by Customer to the warehouse location specified in the RMA. Upon receipt of the returned items, Packet360 will inspect such items for compliance with the foregoing conditions for proper return. A credit for properly returned items will be entered against the original invoice for the ordered items. All RMAs issued are valid for fifteen (15) days from the date the RMA is issued after which time the RMA will be cancelled.

**WARRANTY.** All Products provided under these terms are subject to the warranties provided by the manufacturer as legally and contractually permissible for Packet360 to pass onto, resell or assign to Customer. EXCEPT AS SET FORTH IN THIS PARAGRAPH, PACKET360 DISCLAIMS ANY AND ALL WARRANTIES, WHETHER EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE AND AGAINST INFRINGEMENT.

**LIMITATION OF LIABILITY.** NOTWITHSTANDING ANYTHING ELSE HEREIN, ALL LIABILITY OF PACKET360 UNDER THIS AGREEMENT OR OTHERWISE SHALL BE LIMITED TO MONEY PAID TO PACKET360 UNDER THIS AGREEMENT DURING THE SIX (6) MONTH PERIOD PRECEDING THE EVENT OR CIRCUMSTANCES GIVING RISE TO SUCH LIABILITY AND IN THE CASE OF DAMAGES RELATING TO ANY ALLEGEDLY DEFECTIVE OR INFRINGING PRODUCT, SHALL, UNDER ANY LEGAL OR EQUITABLE THEORY, BE FURTHER LIMITED TO THE PURCHASE PRICE PAID BY CUSTOMER FOR SUCH PRODUCT. IN NO EVENT SHALL PACKET360 BE LIABLE FOR ANY INCIDENTAL OR CONSEQUENTIAL DAMAGES, LOST PROFITS, OR LOST DATA, OR ANY OTHER INDIRECT DAMAGES EVEN IF PACKET360 HAS BEEN INFORMED OF THE POSSIBILITY THEREOF.

**SERVICE CONDITIONS.** Any third party maintenance or support services provided under these terms (including Cisco SMARTNET) shall be subject to the applicable third party terms and conditions for such services, as identified by such third party.

**PROFESSIONAL SERVICES AND MAINTENANCE SERVICES PROVIDED BY PACKET360 ARE SUBJECT TO ADDITIONAL TERMS AND CONDITIONS AS ENUMERATED IN A SEPARATE AGREEMENT.**

**SOFTWARE.** Any software provided under these terms is subject to the license terms that are provided with it. All software license terms are established directly between the Customer and the owner or manufacturer of the software. Unless Packet360 is identified as the owner or licensor of the software, Packet360 is not a party to any software license terms and Packet360 makes no warranties or representations related to the ownership, use or operation of the software.

**GOVERNING LAW.** Each transaction between Customer and Packet360 made under this Agreement will be governed by the applicable state laws for the Packet360 location specified in the applicable Quote, excluding any conflict of laws rules that may apply in such state. Any disputes regarding this Agreement shall be subject to the exclusive jurisdiction of the applicable court in the aforementioned Packet360 location and each party submits to the jurisdiction thereof. The United Nations Convention on Contracts for the International Sale of Goods shall not apply to this Agreement or any Customer order issued under this Agreement. Customer waives any defense to the validity or enforceability of this Agreement arising from any electronic submission of it to Customer. Customer acknowledges and agrees that it has the ability to access each URL referenced in any Quote.

Revision Date: 12/29/2006  
Document: Quote-T&C-12-29-2006.doc

### ACCEPTANCE

Company Name

Appomattox County

Name

Bret A. Bogart

Title

Sup of Technology

I declare that I possess the authority to legally bind the company and accept the terms and conditions outlined in this document.

Signature

Bret A. Bogart

Date

2/11/10

## Invoice

## Remit to:

**Packet360, Inc.**  
P.O. Box 823413  
Philadelphia, PA 19182-3413  
FED EIN: 14-1929713  
877-998-3600 / ar@packet360.com



INVOICE NO.

9137

## BILL TO

Appomattox County Public Schools  
PO Box 548  
Appomattox VA 24522  
USA

ATTN: Arbogast, Brette

## SHIPPED TO

Appomattox County Public Schools  
316 Court Street  
Appomattox VA 24522  
USA

ATTN: Arbogast, Brette

INVOICE DATE		PROJECT NAME		CLIENT PO NUMBER	
6/28/2010		Unified Communications		04560	
ACCOUNT NUMBER		CREDIT TERMS			
10503					
LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE	
1	1	- (2)Call Control and (1)VoiceMail Servers	\$ -	\$ -	
2	2	MCS7825I4-K9-CMC2 Unified CM 7.1 7825-I4 Appliance, 0 Seats	\$ 3,640.00	\$ 7,280.00	
3	2	CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -	
4	1	MCS7825I4-K9-UCB1 Cisco Unity Connection 7.1 MCS 7825 IBM Appliance	\$ 3,640.00	\$ 3,640.00	
5	1	UNITY-PWR-US Power Cord - US, Can, Mex, PR, Phil, Ven, Tai, Col, Ecu	\$ -	\$ -	
6	1	- Cisco Unified Workspace Licensing	\$ -	\$ -	
7	1	CUWL-LIC CUWL Top Level	\$ -	\$ -	
8	250	LIC-UWL-STD Unified Workspace Licensing, Standard - 1 user	\$ 169.00	\$ 55 42,250.00	
9	250	UCSS-UWL-STD1 1-Yr UWL STD UCSS for Gov/Edu Only	\$ 18.20	\$ 55 4,550.00	
10	250	IPC7-CLIENT-UWL IP Communicator 7.0 for CUWL only	\$ -	\$ -	
11	2	UCM-7825-71-UWL CUCM 7.1 7825 for CUWL only	\$ -	\$ -	





# Invoice

INVOICE NO.

9137

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
12	1	<b>CUP-70-UWL</b> Cisco Unified Presence 7.0 for CUWL only	\$ -	\$ -
13	1	<b>CCX-70-CM-BUNDLE</b> CCX 7.0 UCM 5 Seat ENH Bundle - ONLY with NEW UCM	\$ -	\$ -
14	1	<b>CIPC-UWL-RTU</b> CIPC UWL Right to Use Certificate	\$ -	\$ -
15	2,750	<b>CUCM-UWL</b> Communications Manager UWL DLU Bundle	\$ -	\$ -
16	1	<b>CUCM-UWL-PAK</b> CUCM Claim Certificate for UWL	\$ -	\$ -
17	1	<b>CUP-70-UWL-PAK</b> Unified Presence 7.0 PAK	\$ -	\$ -
18	250	<b>CUP-70-UWL-USR</b> Unified Presence 7.0 Users	\$ -	\$ -
19	250	<b>LIC-UWL-STD1</b> Services Mapping SKU, Under 1k UWL STD users	\$ -	\$ -
20	1	<b>UCM-7825-71-KIT</b> CUCM 7.1 Media Kit for CUWL Only	\$ -	\$ -
21	1	<b>UCSS-UWL-STD1-PK</b> 1-Yr UWL STD UCSS for Gov/Edu Only - PAK	\$ -	\$ -
22	1	<b>UCXN-70-UWL-PAK</b> Unity Connection 7.0 Claim Cert w/ PAK	\$ -	\$ -
23	250	<b>UCXN-70-UWL-USR</b> Unity Connection 7.0 VM Mailboxes, IMAP and Inbox	\$ -	\$ -
24	1	- Appomattox Primary, 2 analog trunks, 2 FXS (fax), 75 SRST	\$ -	\$ -
25	1	<b>C2921-CME-SRST/K9</b> 2921 Voice Bundle w/ PVDM3-32, FL-CME-SRST-25, UC License PAK	\$ 2,597.40	\$ 2,597.40
26	1	<b>S29UK9-15001M</b> Cisco 2901-2921 IOS UNIVERSAL	\$ -	\$ -
27	1	<b>FL-SRST</b> Cisco Survivable Remote Site Telephony License	\$ -	\$ -

80



# Invoice

INVOICE NO.

9137

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
28	1	<b>CAB-CONSOLE-RJ45</b> Console Cable 6ft with RJ45 and DB9F	\$ 15.60	\$ 15.60
29	1	<b>PWR-2921-51-AC</b> Cisco 2921/2951 AC Power Supply	\$ -	\$ -
30	1	<b>FL-CME-SRST-25</b> Communication Manager Express or SRST - 25 seat license	\$ -	\$ -
31	1	<b>ISR-CCP-EXP</b> Cisco Config Pro Express on Router Flash	\$ -	\$ -
32	1	<b>MEM-2900-512MB-DEF</b> 512MB DRAM for Cisco 2901-2921 ISR (Default)	\$ -	\$ -
33	1	<b>MEM-CF-256MB</b> 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$ -	\$ -
34	1	<b>PVDM3-32U64</b> PVDM3 32-channel to 64channel factory upgrade	\$ 780.00	\$ 780.00
35	1	<b>SL-29-IPB-K9</b> IP Base License for Cisco 2901-2951	\$ -	\$ -
36	1	<b>SL-29-UC-K9</b> Unified Communication License for Cisco 2901-2951	\$ -	\$ -
37	1	- Appomattox Elementary, 2 analog trunks, 2 FXS (fax), 75 SRST	\$ -	\$ -
38	1	<b>C2921-CME-SRST/K9</b> 2921 Voice Bundle w/ PVDM3-32,FL-CME-SRST-25, UC License PAK	\$ 2,597.40	\$ 2,597.40
39	1	<b>S29UK9-15001M</b> Cisco 2901-2921 IOS UNIVERSAL	\$ -	\$ -
40	1	<b>FL-SRST</b> Cisco Survivable Remote Site Telephony License	\$ -	\$ -
41	2	<b>FL-CME-SRST-25=</b> Communication Manager Express or SRST - 25 seat license	\$ 572.00	\$ 1,144.00
42	1	<b>CAB-CONSOLE-RJ45</b> Console Cable 6ft with RJ45 and DB9F	\$ 15.60	\$ 15.60
43	1	<b>PWR-2921-51-AC</b> Cisco 2921/2951 AC Power Supply	\$ -	\$ -



# Invoice

INVOICE NO.

9137

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
44	1	<b>FL-CME-SRST-25</b> Communication Manager Express or SRST - 25 seat license	\$ -	\$ -
45	1	<b>ISR-CCP-EXP</b> Cisco Config Pro Express on Router Flash	\$ -	\$ -
46	1	<b>MEM-2900-512MB-DEF</b> 512MB DRAM for Cisco 2901-2921 ISR (Default)	\$ -	\$ -
47	1	<b>MEM-CF-256MB</b> 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$ -	\$ -
48	1	<b>PVDM3-32U64</b> PVDM3 32-channel to 64channel factory upgrade	\$ 780.00	\$ 780.00
49	1	<b>SL-29-IPB-K9</b> IP Base License for Cisco 2901-2951	\$ -	\$ -
50	1	<b>SL-29-UC-K9</b> Unified Communication License for Cisco 2901-2951	\$ -	\$ -
51	1	- Appomattox Middle, 2 analog trunks, 2 FXS (fax), 75 SRST	\$ -	\$ -
52	1	<b>C2921-CME-SRST/K9</b> 2921 Voice Bundle w/ PVDM3-32,FL-CME-SRST-25, UC License PAK	\$ 2,597.40	\$ 2,597.40
53	1	<b>S29UK9-15001M</b> Cisco 2901-2921 IOS UNIVERSAL	\$ -	\$ -
54	1	<b>FL-SRST</b> Cisco Survivable Remote Site Telephony License	\$ -	\$ -
55	2	<b>FL-CME-SRST-25=</b> Communication Manager Express or SRST - 25 seat license	\$ 572.00	\$ 1,144.00
56	1	<b>CAB-CONSOLE-RJ45</b> Console Cable 6ft with RJ45 and DB9F	\$ 15.60	\$ 15.60
57	1	<b>PWR-2921-51-AC</b> Cisco 2921/2951 AC Power Supply	\$ -	\$ -
58	1	<b>FL-CME-SRST-25</b> Communication Manager Express or SRST - 25 seat license	\$ -	\$ -
59	1	<b>ISR-CCP-EXP</b> Cisco Config Pro Express on Router Flash	\$ -	\$ -



# Invoice

INVOICE NO.

9137

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
60	1	<b>MEM-2900-512MB-DEF</b> 512MB DRAM for Cisco 2901-2921 ISR (Default)	\$ -	\$ -
61	1	<b>MEM-CF-256MB</b> 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$ -	\$ -
62	1	<b>PVDM3-32U64</b> PVDM3 32-channel to 64channel factory upgrade	\$ 780.00	\$ 780.00
63	1	<b>SL-29-IPB-K9</b> IP Base License for Cisco 2901-2951	\$ -	\$ -
64	1	<b>SL-29-UC-K9</b> Unified Communication License for Cisco 2901-2951	\$ -	\$ -
65	1	- Appomattox Tech Center, 2x PRI, 2 FXS (fax), PVDMs	\$ -	\$ -
66	1	<b>CISCO2911-V/K9</b> Cisco 2911 Voice Bundle, PVDM3-16, UC License PAK	\$ 1,765.40	\$ 1,765.40
67	1	<b>S29UK9-16001M</b> Cisco 2901-2921 IOS UNIVERSAL	\$ -	\$ -
68	1	<b>PVDM3-16U128</b> PVDM3 16-channel to 128-channel factory upgrade	\$ 2,730.00	\$ 2,730.00
69	1	<b>CAB-CONSOLE-RJ45</b> Console Cable 6ft with RJ45 and DB9F	\$ 15.60	\$ 15.60
70	1	<b>PWR-2911-AC</b> Cisco 2911 AC Power Supply	\$ -	\$ -
71	1	<b>ISR-CCP-EXP</b> Cisco Config Pro Express on Router Flash	\$ -	\$ -
72	1	<b>MEM-2900-512MB-DEF</b> 512MB DRAM for Cisco 2901-2921 ISR (Default)	\$ -	\$ -
73	1	<b>MEM-CF-256MB</b> 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$ -	\$ -
74	1	<b>SL-29-IPB-K9</b> IP Base License for Cisco 2901-2951	\$ -	\$ -
75	1	<b>SL-29-UC-K9</b> Unified Communication License for Cisco 2901-2951	\$ -	\$ -



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INVOICE NO.

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LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
76	1	- Appomattox SBO, 2 analog trunks, 2 FXS (fax), 25 SRST	\$ -	\$ -
77	1	<b>C2911-CME-SRST/K9</b> 2911 Voice Bundle w/PVDM3-16,FL-CME-SRST-25, UC License PAK	\$ 2,025.40	\$ 2,025.40
78	1	<b>S29UK9-15001M</b> Cisco 2901-2921 IOS UNIVERSAL	\$ -	\$ -
79	1	<b>FL-SRST</b> Cisco Survivable Remote Site Telephony License	\$ -	\$ -
80	1	<b>CAB-CONSOLE-RJ45</b> Console Cable 6ft with RJ45 and DB9F	\$ 15.60	\$ 15.60
81	1	<b>PWR-2911-AC</b> Cisco 2911 AC Power Supply	\$ -	\$ -
82	1	<b>FL-CME-SRST-25</b> Communication Manager Express or SRST - 25 seat license	\$ -	\$ -
83	1	<b>ISR-CCP-EXP</b> Cisco Config Pro Express on Router Flash	\$ -	\$ -
84	1	<b>MEM-2900-512MB-DEF</b> 512MB DRAM for Cisco 2901-2921 ISR (Default)	\$ -	\$ -
85	1	<b>MEM-CF-256MB</b> 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$ -	\$ -
86	1	<b>PVDM3-16U64</b> PVDM3 16-channel to 64-channel factory upgrade	\$ 1,170.00	\$ 1,170.00
87	1	<b>SL-29-IPB-K9</b> IP Base License for Cisco 2901-2951	\$ -	\$ -
88	1	<b>SL-29-UC-K9</b> Unified Communication License for Cisco 2901-2951	\$ -	\$ -
89	1	- Berbee - 250 Users	\$ -	\$ -
90	1	<b>SP-BERBEE-250=</b> Solutions Plus Berbee Audio and Text Broadcast-250 Users	\$ 4,680.00	\$ 4,680.00
91	1	<b>SP-PRODUCTS-TERMS</b> Buyer Acceptance of SolutionsPlus Terms and Conditions	\$ -	\$ -



## Invoice

INVOICE NO.

9137

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
92	1	- Attendant Console - Departmental, 150 phones - SBO	\$ -	\$ -
93	1	<b>CUD-ATT-CON=</b> Cisco Unified Department Attendant Console	\$ -	\$ -
94	1	<b>CUD-ATT-CON</b> Cisco Unified Department Attendant Console	\$ 725.40	\$ 725.40
95	1	- Appomattox Primary	\$ -	\$ -
96	5	<b>CP-7962G</b> Cisco Unified IP Phone 7962	\$ 244.40	\$ 1,222.00
97	46	<b>CP-7942G</b> Cisco Unified IP Phone 7942	\$ 192.40	\$ 8,850.40
98	3	<b>CP-7915=</b> 7915 IP Phone Grayscale Expansion Module	\$ 205.40	\$ 616.20
99	3	<b>CP-PWR-CORD-NA</b> 7900 Series Transformer Power Cord, North America	\$ 5.20	\$ 15.60
100	3	<b>CP-PWR-CUBE-3=</b> IP Phone power transformer for the 7900 phone series	\$ 23.40	\$ 70.20
101	3	<b>CP-SINGLFOOTSTAND=</b> Footstand kit for single 7914	\$ 17.16	\$ 51.48
102	1	- Appomattox Elementary	\$ -	\$ -
103	5	<b>CP-7962G</b> Cisco Unified IP Phone 7962	\$ 244.40	\$ 1,222.00
104	46	<b>CP-7942G</b> Cisco Unified IP Phone 7942	\$ 192.40	\$ 8,850.40
105	3	<b>CP-7915=</b> 7915 IP Phone Grayscale Expansion Module	\$ 205.40	\$ 616.20
106	3	<b>CP-PWR-CORD-NA</b> 7900 Series Transformer Power Cord, North America	\$ 5.20	\$ 15.60
107	3	<b>CP-PWR-CUBE-3=</b> IP Phone power transformer for the 7900 phone series	\$ 23.40	\$ 70.20



## Invoice

INVOICE NO.

9137

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
108	3	CP-SINGLFOOTSTAND= Footstand kit for single 7914	\$ 17.16	\$ 51.48
109	1	- Appomattox Middle	\$ -	\$ -
110	8	CP-7962G Cisco Unified IP Phone 7962	\$ 244.40	\$ 1,955.20
111	48	CP-7942G Cisco Unified IP Phone 7942	\$ 192.40	\$ 9,235.20
112	6	CP-7915= 7915 IP Phone Grayscale Expansion Module	\$ 205.40	\$ 1,232.40
113	6	CP-PWR-CORD-NA 7900 Series Transformer Power Cord, North America	\$ 5.20	\$ 31.20
114	6	CP-PWR-CUBE-3= IP Phone power transformer for the 7900 phone series	\$ 23.40	\$ 140.40
115	6	CP-SINGLFOOTSTAND= Footstand kit for single 7914	\$ 17.16	\$ 102.96
116	1	- Appomattox High School	\$ -	\$ -
117	7	CP-7962G Cisco Unified IP Phone 7962	\$ 244.40	\$ 1,710.80
118	48	CP-7942G Cisco Unified IP Phone 7942	\$ 192.40	\$ 9,235.20
119	5	CP-7915= 7915 IP Phone Grayscale Expansion Module	\$ 205.40	\$ 1,027.00
120	5	CP-PWR-CORD-NA 7900 Series Transformer Power Cord, North America	\$ 5.20	\$ 26.00
121	5	CP-PWR-CUBE-3= IP Phone power transformer for the 7900 phone series	\$ 23.40	\$ 117.00
122	5	CP-SINGLFOOTSTAND= Footstand kit for single 7914	\$ 17.16	\$ 85.80
123	1	- Tech Center	\$ -	\$ -





# Invoice

INVOICE NO.

**9137**

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE	
124	6	CP-7962G Cisco Unified IP Phone 7962	\$ 244.40	\$ 1,466.40	6
125	1	- School Board Office (estimate)	\$ -	\$ -	
126	14	CP-7962G Cisco Unified IP Phone 7962	\$ 244.40	\$ 3,421.60	0
127	2	CP-7915= 7915 IP Phone Grayscale Expansion Module	\$ 205.40	\$ 410.80	
128	2	CP-PWR-CORD-NA 7900 Series Transformer Power Cord, North America	\$ 5.20	\$ 10.40	
129	2	CP-PWR-CUBE-3= IP Phone power transformer for the 7900 phone series	\$ 23.40	\$ 46.80	
130	1	CP-DOUBLFOOTSTAND= Footstand kit for 2 7914s	\$ 19.76	\$ 19.76	
131	2	FL-CME-SRST-25= Communication Manager Express or SRST - 25 seat license	\$ 572.00	\$ 1,144.00	0
132	1	VIC3-2FXS/DID= Two-Port Voice Interface Card - FXS and DID	\$ 208.00	\$ 208.00	580 X
133	1	VIC2-2FXO Two-port Voice Interface Card - FXO (Universal)	\$ 208.00	\$ 208.00	-
134	1	CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -	
136	1	VIC3-2FXS/DID= Two-Port Voice Interface Card - FXS and DID	\$ 208.00	\$ 208.00	PAI -
136	1	VIC2-2FXO Two-port Voice Interface Card - FXO (Universal)	\$ 208.00	\$ 208.00	-
137	1	CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -	
138	1	VIC3-2FXS/DID= Two-Port Voice Interface Card - FXS and DID	\$ 208.00	\$ 208.00	EL -
139	1	VIC2-2FXO Two-port Voice Interface Card - FXO (Universal)	\$ 208.00	\$ 208.00	-





## Invoice

INVOICE NO.

9137

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
140	1	CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -
141	1	VWIC2-2MFT-T1/E1 2-Port 2nd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	\$ 1,040.00	\$ 1,040.00
142	1	VIC2-2FXO Two-port Voice Interface Card - FXO (Universal)	\$ 208.00	\$ 208.00
143	1	VIC3-2FXS/DID= Two-Port Voice Interface Card - FXS and DID	\$ 208.00	\$ 208.00
144	1	CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -
145	1	VIC2-2FXO Two-port Voice Interface Card - FXO (Universal)	\$ 208.00	\$ 208.00
146	1	VIC3-2FXS/DID= Two-Port Voice Interface Card - FXS and DID	\$ 208.00	\$ 208.00
147	1	CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -

## INVOICE NOTES

Subtotal Total: \$ 139,505.08  
Shipping: \$ -  
Tax: \$ -  
Amount Due: \$ 139,505.08

**PURCHASE ORDER**  
**APPOMATTOX COUNTY SCHOOL BOARD**

316 Court Street • P.O. Box 548  
Appomattox, Virginia 24522  
Phone (434) 352-8251 • Fax (434) 352-0883

Vendor Packet 360 inc  
Address 100 East shore Dr  
Glenn Allen, VA 23059  
Fed 14-1929713  
Deliver To Appomattox County school Board  
316 Court Street  
Appomattox VA 24522

PURCHASE ORDER No.: № 04560

SEND BILLS TO:

Appomattox County School Board  
P.O. Box 548  
Appomattox, Virginia 24522

Date Ordered: 6/4/2010

Received By: \_\_\_\_\_ Date: \_\_\_\_\_

(Send Confirming Copy to SBO)

Quantity	Article and Description	Unit Price	Amount
	VOIP project  Quote # 120644-1		139,505.08

Ordered By Brette Arbogast

School \_\_\_\_\_

Approved By Brette Arbogast

Department/Funding Category \_\_\_\_\_

Approved By [Signature]  
Division Superintendent

Date 6-7-10

APPOMATTOX COUNTY SCHOOL BOARD

04572	9104	1 -000-90 -000-68100-3000	\$ 10,538.96
04560	9137	1 -000-90 -000-68600-6050	\$ 139,505.08

06/29/2010 200766 Pocket 360 Packet360, Inc. \$ 150,044.04

APPOMATTOX COUNTY SCHOOL BOARD  
P.O. BOX 548  
APPOMATTOX, VA 24522  
COUNTY OF APPOMATTOX

**WACHOVIA**  
WACHOVIA BANK, N.A.  
APPOMATTOX, VA 24522  
68-54  
514

One Hundred Fifty Thousand Forty-Four And 04/100 Dollars CHECK NO. 200766

CHECK DATE CONTROL NO. AMOUNT

06/29/2010 200766 \$\*\*150,044.04

PAY TO  
THE  
ORDER  
OF

Packet360, Inc.  
P.O. Box 823413  
Philadelphia, PA 19182-3413

**COPY**

*J. Wesley Williams* CHAIRMAN

*Brenda J. Howin* CLERK

TREASURER

200766 05140054912000251050289

## Remit to:

Packet360, Inc.

P.O. Box 823413

Philadelphia, PA 19182-3413

FED EIN: 14-1929713

877-998-3600 / ar@packet360.com



## Invoice

INVOICE NO.

9250

## BILL TO

Appomattox County Public Schools  
PO Box 548  
Appomattox VA 24522  
USA

ATTN: Arbogast, Brette

## SHIPPED TO

Appomattox County Public Schools  
316 Court Street  
Appomattox VA 24522  
USA

ATTN: Arbogast, Brette

INVOICE DATE		PROJECT NAME		CLIENT PO NUMBER	
7/15/2010		Appomattox-Switches and routers		04583	
ACCOUNT NUMBER		CREDIT TERMS			
10503					
LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE	
1	1	VIC3-2FXS/DID= Two-Port Voice Interface Card - FXS and DID	\$ 208.00	\$ 208.00	
2	1	VIC2-2FXO Two-port Voice Interface Card - FXO (Universal)	\$ 208.00	\$ 208.00	
3	1	CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -	
4	1	VIC2-2FXO Two-port Voice Interface Card - FXO (Universal)	\$ 208.00	\$ 208.00	
5	1	VIC3-2FXS/DID Two-Port Voice Interface Card- FXS and DID	\$ 208.00	\$ 208.00	
6	1	CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$ -	\$ -	
7	1	PWR-2901-AC Cisco 2901 AC Power Supply	\$ -	\$ -	
8	1	ISR-CCP-EXP Cisco Config Pro Express on Router Flash	\$ -	\$ -	
9	1	MEM-2900-512MB-DEF 512MB DRAM for Cisco 2901-2921 ISR (Default)	\$ -	\$ -	
10	1	MEM-CF-256MB 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	\$ -	\$ -	
11	1	PVDM3-16 16-channel high-density voice and video DSP module	\$ -	\$ -	



## Invoice

INVOICE NO.

9250

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
12	1	<b>SL-29-IPB-K9</b> IP Base License for Cisco 2901-2951	\$ -	\$ -
13	1	<b>SL-29-UC-K9</b> Unified Communication License for Cisco 2901-2951	\$ -	\$ -
14	1	- Appomattox Cottage <b>Tech Center</b>	\$ -	\$ -
15	1	<b>WS-C3560-8PC-S</b> Catalyst 3560 Compact 8 10/100 PoE + 1 T/SFP; IP Base Image	\$ 725.40	\$ 725.40
16	1	<b>CAB-AC-RA</b> Power Cord, 110V, Right Angle	\$ -	\$ -
17	1	<b>PWR-CLIP</b> Power retainer clip for compact switches	\$ -	\$ -
18	1	- Appomattox High	\$ -	\$ -
19	10	<b>GLC-SX-MM=</b> GE SFP, LC connector SX transceiver	\$ 260.00	\$ 2,600.00
20	1	<b>C2921-CME-SRST/K9</b> 2921 Voice Bundle w/ PVDM3-32, FL-CME-SRST-25, UC License PAK	\$ 2,597.40	\$ 2,597.40
21	1	<b>S29UK9-15001M</b> Cisco 2901-2921 IOS UNIVERSAL	\$ -	\$ -
22	1	<b>FL-SRST</b> Cisco Survivable Remote Site Telephony License	\$ -	\$ -

## INVOICE NOTES

FEDEX GROUND  
017136287875373  
075570070741461

Subtotal Total: \$ 6,754.80

Shipping: \$ -

Tax: \$ -

Amount Due: \$ 6,754.80

**PURCHASE ORDER**  
**APPOMATTOX COUNTY SCHOOL BOARD**

316 Court Street • P.O. Box 548  
Appomattox, Virginia 24522  
Phone (434) 352-8251 • Fax (434) 352-0883

Vendor Packet 360 inc

Address 100 East shore Drive  
Glen Allen, VA 23059 USA

Deliver To Appomattox County Public School  
316 Court Street  
Appomattox VA 23923

PURCHASE ORDER No.: No 04583

**SEND BILLS TO:**

**Appomattox County School Board**  
**P.O. Box 548**  
**Appomattox, Virginia 24522**

Date Ordered: 7/12/10

Received By: \_\_\_\_\_ Date: \_\_\_\_\_

(Send Confirming Copy to SBO)

Quantity	Article and Description	Unit Price	Amount
	Quote NO 16251-1 Part of RFP placed Dec 2009		29,257.80

Ordered By Brette Arbogast

Approved By Brette Arbogast  
Supervisor

Approved By [Signature]  
Division Superintendent

School 1-305-90-000-48100-4050

Department/Funding Category VPSA

Date 7-14-10

APPOMATTOX COUNTY SCHOOL BOARD

04583 9250 1 -305-90 -000-68100-6050 \$ 6,754.80

*Paid in  
2010-2011*

07/29/2010 200849 Pocket 360 Packet360, Inc. \$ 6,754.80

APPOMATTOX COUNTY SCHOOL BOARD  
P.O. BOX 548  
APPOMATTOX, VA 24522  
COUNTY OF APPOMATTOX

**WACHOVIA**  
WACHOVIA BANK, N.A.  
APPOMATTOX, VA 24522  
68-54  
514

Six Thousand Seven Hundred Fifty-Four And 80/100 Dollars CHECK NO. 200849

CHECK DATE CONTROL NO. AMOUNT

07/29/2010 200849 \$\*\*\*\*6,754.80

PAY TO  
THE  
ORDER  
OF

Packet360, Inc.  
P.O. Box 823413  
Philadelphia, PA 19182-3413

**COPY**

*J. Wesley Williams* CHAIRMAN

*Brenda J. Lowin* CLERK

TREASURER

⑈ 200849⑈ ⑆051400549⑆ 2000251050289⑈

**Invoice**

## Remit to:

**Packet360, Inc.**  
P.O. Box 823413  
Philadelphia, PA 19182-3413  
FED EIN: 14-1929713  
877-998-3600 / ar@packet360.com



INVOICE NO.

**9274****BILL TO**

Appomattox County Public Schools  
PO Box 548  
Appomattox VA 24522  
USA

ATTN: Arbogast, Brette

**SHIPPED TO**

Appomattox County Public Schools  
316 Court Street  
Appomattox VA 24522  
USA

ATTN: Arbogast, Brette

INVOICE DATE		PROJECT NAME		CLIENT PO NUMBER	
7/21/2010		Appomattox-Switches and routers		04583	
ACCOUNT NUMBER		CREDIT TERMS			
10503					
LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE	
1	1	-	\$ -	\$ -	
		Appomattox High, 2 analog trunks, 2 FXS (fax), 75 SRST			
2	1	<b>CISCO2901-V/K9</b>	\$ 1,401.40	\$ 1,401.40	
		Cisco 2901 Voice Bundle, PVDM3-16, UC License PAK			
3	1	<b>S29UK9-15101T</b>	\$ -	\$ -	
		Cisco 2901-2921 IOS UNIVERSAL			
4	1	<b>FL-SRST</b>	\$ -	\$ -	
		Cisco Survivable Remote Site Telephony License			
5	1	<b>CAB-CONSOLE-RJ45</b>	\$ 15.60	\$ 15.60	
		Console Cable 6ft with RJ45 and DB9F			
6	1	<b>PWR-2921-51-AC</b>	\$ -	\$ -	
		Cisco 2921/2951 AC Power Supply			
7	1	<b>FL-CME-SRST-25</b>	\$ -	\$ -	
		Communication Manager Express or SRST - 25 seat license			
8	1	<b>ISR-CCP-EXP</b>	\$ -	\$ -	
		Cisco Config Pro Express on Router Flash			
9	1	<b>MEM-CF-256MB</b>	\$ -	\$ -	
		256MB Compact Flash for Cisco 1900, 2900, 3900 ISR			
10	1	<b>MEM-2900-512MB-DEF</b>	\$ -	\$ -	
		512MB DRAM for Cisco 2901-2921 ISR (Default)			





## Invoice

INVOICE NO.

9274

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE

## INVOICE NOTES

Fedex Ground:  
075570070741461

Subtotal Total: \$ 1,417.00  
Shipping: \$ -  
Tax: \$ -  
Amount Due: \$ 1,417.00

APPOMATTOX COUNTY SCHOOL BOARD

04583	09435	1	-305-90	-000-68100-6050	\$	2,464.80
04583	9274	1	-305-90	-000-68100-6050	\$	1,417.00
04583	9486	1	-305-90	-000-68100-6050	\$	17,841.20
04583	9573	1	-305-90	-000-68100-6050	\$	780.00

PACKET360, INC.

10/28/2010 CK #: 201178 \$ 22,503.00  
10/25/10 08:54

APPOMATTOX COUNTY SCHOOL BOARD

P.O. BOX 548  
APPOMATTOX, VA 24522  
COUNTY OF APPOMATTOX

**WACHOVIA**

WACHOVIA BANK, N.A.  
APPOMATTOX, VA 24522  
68-54  
514

CHECK NO. 201178

Twenty-Two Thousand Five Hundred Three And 00/100 Dollars

CHECK DATE CONTROL NO. AMOUNT

10/28/2010 201178 \$\*\*\*\*22,503.00

PAY TO  
THE  
ORDER  
OF

PACKET360, INC.  
P.O. BOX 823413  
PHILADELPHIA, PA 19182-3413

**COPY**

*J. Wesley Williams* CHAIRMAN

*Brenda J. Gowin* CLERK

TREASURER

## Invoice

## Remit to:

**Packet360, Inc.**  
P.O. Box 823413  
Philadelphia, PA 19182-3413  
FED EIN: 14-1929713  
877-998-3600 / ar@packet360.com



INVOICE NO.

9486

## BILL TO

Appomattox County Public Schools  
PO Box 548  
Appomattox VA 24522  
USA

ATTN: Arbogast, Brette

## SHIPPED TO

Appomattox County Public Schools  
316 Court Street  
Appomattox VA 24522  
USA

ATTN: Arbogast, Brette

INVOICE DATE		PROJECT NAME	CLIENT PO NUMBER	
9/9/2010		Appomattox-Switches and routers	04583	
ACCOUNT NUMBER		CREDIT TERMS		
10503				
LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
1	1	FL-CME-SRST-5 Communication Manager Express or SRST - 5 seat license	\$ 78.00	\$ 78.00
2	1	- PoE Switches Per Site (as discussed 7/8/2010)	\$ -	\$ -
3	1	- Appomattox Primary	\$ -	\$ -
4	4	WS-C2960S-24PS-L Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	\$ 2,077.40	55 8,309.60
5	4	CAB-16AWG-AC AC Power cord, 16AWG	\$ -	\$ -
6	3	WS-C2960S-24PS-L Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	\$ 2,077.40	\$ 6,232.20
7	3	CAB-16AWG-AC AC Power cord, 16AWG	\$ -	\$ -
8	1	- SBO	\$ -	\$ -
9	1	WS-C2960S-24PS-L Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	\$ 2,077.40	\$ 2,077.40
10	1	CAB-16AWG-AC AC Power cord, 16AWG	\$ -	\$ -
11	2	FL-CME-SRST-25= Communication Manager Express or SRST - 25 seat license	\$ 572.00	\$ 1,144.00

1.5% CHARGED MONTHLY ON OVERDUE ACCOUNT

Packet360, Inc., 100 East Shore Drive, Glen Allen, VA 23056

**Invoice**

INVOICE NO.

**9486**

LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE

**INVOICE NOTES**

Pitt Ohio: Pro No.: 60426329

Subtotal Total: \$ 17,841.20

Shipping: \$ -

Tax: \$ -

Amount Due: \$ 17,841.20

APPOMATTOX COUNTY SCHOOL BOARD

04583	09435	1	-305-90	-000-68100-6050	\$	2,464.80
04583	9274	1	-305-90	-000-68100-6050	\$	1,417.00
04583	9486	1	-305-90	-000-68100-6050	\$	17,841.20
04583	9573	1	-305-90	-000-68100-6050	\$	780.00

PACKET360, INC.

10/28/2010 CK #: 201178 \$ 22,503.00  
10/25/10 08:54

APPOMATTOX COUNTY SCHOOL BOARD

P.O. BOX 548  
APPOMATTOX, VA 24522  
COUNTY OF APPOMATTOX

**WACHOVIA**

WACHOVIA BANK, N.A.  
APPOMATTOX, VA 24522  
68-54  
514

CHECK NO. 201178

Twenty-Two Thousand Five Hundred Three And 00/100 Dollars

CHECK DATE CONTROL NO. AMOUNT

10/28/2010 201178 \$\*\*\*\*22,503.00

PAY TO  
THE  
ORDER  
OF

PACKET360, INC.  
P.O. BOX 823413  
PHILADELPHIA, PA 19182-3413

**COPY**

*J. Wesley Williams* CHAIRMAN

*Brenda J. Gowen* CLERK

TREASURER

**Invoice**

Remit to:

**Packet360, Inc.**  
P.O. Box 823413  
Philadelphia, PA 19182-3413  
FED EIN: 14-1929713  
877-998-3600 / ar@packet360.com



INVOICE NO.

**9573****BILL TO**

Appomattox County Public Schools  
PO Box 548  
Appomattox VA 24522  
USA

ATTN: Arbogast, Brette

**SHIPPED TO**

Appomattox County Public Schools  
316 Court Street  
Appomattox VA 24522  
USA

ATTN: Arbogast, Brette

INVOICE DATE		PROJECT NAME	CLIENT PO NUMBER	
10/5/2010		Appomattox-Switches and routers	04583	
ACCOUNT NUMBER		CREDIT TERMS		
10503				
LINE	QTY	DESCRIPTION	UNIT PRICE	EXT PRICE
1	1	PVDM3-32U64 PVDM3 32-channel to 64channel factory upgrade	\$ 780.00	\$ 780.00
2	1	SL-29-IPB-K9 IP Base License for Cisco 2901-2951	\$ -	\$ -
3	1	SL-29-UC-K9 Unified Communication License for Cisco 2901-2951	\$ -	\$ -

**INVOICE NOTES**

Subtotal Total: \$ 780.00  
Shipping: \$ -  
Tax: \$ -  
Amount Due: \$ 780.00

APPOMATTOX COUNTY SCHOOL BOARD

04583	09435	1	-305-90	-000-68100-6050	\$	2,464.80
04583	9274	1	-305-90	-000-68100-6050	\$	1,417.00
04583	9486	1	-305-90	-000-68100-6050	\$	17,841.20
04583	9573	1	-305-90	-000-68100-6050	\$	780.00

PACKET360, INC.

10/28/2010 CK #: 201178 \$ 22,503.00  
10/25/10 08:54

APPOMATTOX COUNTY SCHOOL BOARD

P.O. BOX 548  
APPOMATTOX, VA 24522  
COUNTY OF APPOMATTOX

**WACHOVIA**

WACHOVIA BANK, N.A.  
APPOMATTOX, VA 24522  
68-54  
514

CHECK NO. 201178

Twenty-Two Thousand Five Hundred Three And 00/100 Dollars

CHECK DATE CONTROL NO. AMOUNT

10/28/2010 201178 \$\*\*\*\*22,503.00

PAY TO  
THE  
ORDER  
OF

PACKET360, INC.  
P.O. BOX 823413  
PHILADELPHIA, PA 19182-3413

**COPY**

*J. Wesley Williams* CHAIRMAN

*Brenda J. Gowin* CLERK

TREASURER

**NOTE 9**

FOR <i>eRate360 Solutions</i> USE ONLY				
Compliance Officer Rich Larson		C.O. Phone 888-535-7771 ext 102		
Expected Date to SLD		Form #		Funding Year 2010

**BEN 126633**

**SPIN 143033270**

**Discount 72%**

<b>Service Description</b>	Local service for 80 lines
----------------------------	----------------------------

						BEAR #1	INELIGIBLE COSTS				
Check Number	Check Date	Invoice Number	Billing Date	Total Bill Amount	Ineligible Amount	Eligible Pre-Discount Amt.	80% eligible	100% incl.-phones	100% incl.-other	Service Substit'n.	Not on contract
200766	06/29/10	9104	06/16/10	\$10,538.96	\$10,538.96	\$0.00					\$10,538.96
200766	06/29/10	9137	06/28/10	\$139,505.08	\$112,520.20	\$26,984.88	\$1,963.52	\$51,926.68	\$8,112.00	\$50,310.00	\$208.00
200849	07/29/10	9250	07/15/10	\$6,754.80	\$4,260.88	\$2,493.92	\$519.48			\$3,325.40	\$416.00
201178	10/28/10	9274	07/21/10	\$1,417.00	\$1,401.40	\$15.60				\$1,401.40	
201178	10/28/10	9435	08/17/10	\$2,464.80	\$2,464.80	\$0.00					\$2,464.80
201178	10/28/10	9486	09/09/10	\$17,841.20	\$17,841.20	\$0.00			\$1,144.00	\$16,619.20	\$78.00
201178	10/28/10	9573	10/05/10	\$780.00	\$780.00	\$0.00				\$780.00	
					\$0.00	\$0.00					
Total				\$179,301.84	\$149,807.44	\$29,494.40	\$2,483.00	\$51,926.68	\$9,256.00	\$72,436.00	\$13,705.76
			Pre-Discount Approved		\$110,919.60						
			Pre-Discount to Be Entered on BEAR		\$29,494.40						
			Requested Amount to Be Entered on BEAR		\$21,235.97						



## FOR eRate360 Solutions USE ONLY

Compliance Officer Rich Larson

C.O. Phone 888-535-7771 ext 102

Expected Date to SLD

Form #

Funding Year 2010

School District Appomattox County School Dist

BEN 126633

Service Provider Name Packet 360, Inc.

SPIN 143033270

Form 471 # 739766

FRN 2049034

Discount 72%

Service Description Local service for 80 lines

Service Substitution BEAR

						BEAR #2	INELIGIBLE COSTS					
Check Number	Check Date	Invoice Number	Billing Date	Total Bill Amount	Ineligible Amount	Eligible Pre-Discount Amt.	80% eligible	100% incl.-phones	100% incl.-other	Svc.Sub. Cost Adj.	On first BEAR	Not on contract
200766	06/29/10	9104	06/16/10	\$10,538.96	\$10,538.96	\$0.00						\$10,538.96
200766	06/29/10	9137	06/28/10	\$139,505.08	\$89,195.08	\$50,310.00	\$1,963.52	\$51,926.68	\$8,112.00		\$26,984.88	\$208.00
200849	07/29/10	9250	07/15/10	\$6,754.80	\$3,429.40	\$3,325.40	\$519.48				\$2,493.92	\$416.00
201178	10/28/10	9274	07/21/10	\$1,417.00	\$15.60	\$1,401.40					\$15.60	
201178	10/28/10	9435	08/17/10	\$2,464.80	\$2,464.80	\$0.00						\$2,464.80
201178	10/28/10	9486	09/09/10	\$17,841.20	\$1,222.00	\$16,619.20			\$1,144.00			\$78.00
201178	10/28/10	9573	10/05/10	\$780.00	\$0.00	\$780.00						
Service Substitution cost adjustment					\$1,884.95	-\$1,884.95				\$1,884.95		
<b>Total</b>				\$179,301.84	\$108,750.79	\$70,551.05	\$2,483.00	\$51,926.68	\$9,256.00	\$1,884.95	\$29,494.40	\$13,705.76
						Pre-Discount Approved	\$81,425.20					
						Pre-Discount to Be Entered on BEAR	\$70,551.05					
						Requested Amount to Be Entered on BEAR	\$50,796.76					



Universal Service Administrative Company

Schools and Libraries Division

**FUNDING COMMITMENT DECISION LETTER**  
(Funding Year 2010: 07/01/2010 - 06/30/2011)

January 11, 2011

Richard Larson  
APPOMATTOX COUNTY SCHOOL DIST  
322 Route 46W, Suite 130E  
eRate 360 Solutions, LLC  
p, NJ 07054

Re: Form 471 Application Number: 739766  
Billed Entity Number (BEN): 126633  
Billed Entity FCC RN: 0011973435  
Applicant's Form Identifier: 126633-2010-471B

Thank you for your Funding Year 2010 application for Universal Service Support and for any assistance you provided throughout our review. The current status of the funding request(s) in the Form 471 application cited above and featured in the Funding Commitment Report(s) (Report) at the end of this letter is as follows.

- The amount, \$97,350.59 is "Denied."

Please refer to the Report following this letter for specific funding request decisions and explanations. The Universal Service Administrative Company (USAC) is also sending this information to your service provider(s) so preparations can begin for implementing your approved discount(s) after you file FCC Form 486, Receipt of Service Confirmation Form. A guide that provides a definition for each line of the Report is available in the Reference Area of our website.

**NEXT STEPS**

- Work with your service provider to determine if you will receive discounted bills or if you will request reimbursement from USAC after paying your bills in full
- Review technology planning approval requirements
- Review CIPA requirements
- File Form 486
- Invoice USAC using the Form 474 (service provider) or Form 472 (Billed Entity applicant) - as products and services are being delivered and billed

**TO APPEAL THIS DECISION:**

You have the option of filing an appeal with the SLD or directly with the Federal Communications Commission (FCC).

If you wish to appeal a decision in this letter to USAC, your appeal must be received by USAC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and (if available) email address for the person who can most readily discuss this appeal with us.
2. State outright that your letter is an appeal. Include the following to identify the letter and the decision you are appealing:
  - Appellant name,
  - Applicant name and service provider name, if different from appellant,
  - Applicant BEN and Service Provider Identification Number (SPIN),
  - Form 471 Application Number 739766 as assigned by USAC,
  - "Funding Commitment Decision Letter for Funding Year 2010," AND

- The exact text or the decision that you are appealing.
- 3. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal, including any correspondence and documentation.
- 4. If you are the applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are the service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
- 5. Provide an authorized signature on your letter of appeal.

To submit your appeal to USAC by email, email your appeal to [appeals@sl.universalservice.org](mailto:appeals@sl.universalservice.org). USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to USAC by fax, fax your appeal to (973) 599-6542.

To submit your appeal to USAC on paper, send your appeal to:

Letter of Appeal  
Schools and Libraries Division - Correspondence Unit  
30 Lanidex Plaza West  
PO Box 685  
Parsippany, NJ 07054-0685

If you wish to appeal a decision in this letter to the FCC, you should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be received by the FCC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. We strongly recommend that you use the electronic filing options described in the "Appeals Procedure" posted in the Reference Area of our website. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554.

#### OBLIGATION TO PAY NON-DISCOUNT PORTION

Applicants are required to pay the non-discount portion of the cost of the products and/or services to their service provider(s). Service providers are required to bill applicants for the non-discount portion. The FCC stated that requiring applicants to pay their share ensures efficiency and accountability in the program. If USAC is being billed via the FCC Form 474, the service provider must bill the applicant at the same time it bills USAC. If USAC is being billed via the FCC Form 472, the applicant pays the service provider in full (the non-discount plus discount portion) and then seeks reimbursement from USAC. If you are using a trade-in as part of your non-discount portion, please refer to our website for more information.

#### NOTICE ON RULES AND FUNDS AVAILABILITY

Applicants' receipt of funding commitments is contingent on their compliance with all statutory, regulatory, and procedural requirements of the Schools and Libraries Program. Applicants who have received funding commitments continue to be subject to audits and other reviews that USAC and/or the FCC may undertake periodically to assure that funds that have been committed are being used in accordance with all such requirements. USAC may be required to reduce or cancel funding commitments that were not issued in accordance with such requirements, whether due to action or inaction, including but not limited to that by USAC, the applicant, or the service provider. USAC, and other appropriate authorities (including but not limited to the FCC), may pursue enforcement actions and other means of recourse to collect improperly disbursed funds. The timing of payment of invoices may also be affected by the availability of funds based on the amount of funds collected from contributing telecommunications companies.

Schools and Libraries Division  
Universal Service Administrative Company

FUNDING COMMITMENT REPORT  
Billed Entity Name: APPOMATTOX COUNTY SCHOOL DIST  
BEN: 126633  
Funding Year: 2010

Comment on RAL corrections: The applicant did not submit any RAL corrections.

Form 471 Application Number: 739766  
Funding Request Number: 2049034  
Funding Status: Not Funded  
Category of Service: Internal Connections  
Form 470 Application Number: 465370000791788  
SPIN: 143033270  
Service Provider Name: Packet 360, Inc.  
Contract Number: 16151-1  
Billing Account Number: N/A  
Multiple Billing Account Numbers: N  
Service Start Date: 07/01/2010  
Service End Date: N/A  
Contract Award Date: 02/11/2010  
Contract Expiration Date: 06/30/2011  
Shared Worksheet Number: 1207562  
Number of Months Recurring Service Provided in Funding Year: 12  
Annual Pre-discount Amount for Eligible Recurring Charges: \$.00  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$115,887.15  
Pre-discount Amount: \$115,887.15  
Discount Percentage Approved by the USAC: 72%  
Funding Commitment Decision: \$0.00 - Srvc/Discnt will NOT be funded  
Funding Commitment Decision Explanation: DR: Given Program demand, the funding cap will not provide for Internal Connections and/or Basic Maintenance of Internal Connections at your approved discount level to be funded. Please see <http://www.universalservice.org/sl> for further details.

FCDL Date: 01/11/2011

Wave Number: 033

Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2011

FUNDING COMMITMENT REPORT  
Billed Entity Name: APPOMATTOX COUNTY SCHOOL DIST  
BEN: 126633  
Funding Year: 2010

Comment on RAL corrections: The applicant did not submit any RAL corrections.

Form 471 Application Number: 739766  
Funding Request Number: 2049036  
Funding Status: Not Funded  
Category of Service: Internal Connections  
Form 470 Application Number: 465370000791788  
SPIN: 143031507  
Service Provider Name: Integrity Network Design, LLC  
Contract Number: N/A  
Billing Account Number: N/A  
Multiple Billing Account Numbers: N  
Service Start Date: 07/01/2010  
Service End Date: N/A  
Contract Award Date: 02/11/2010  
Contract Expiration Date: 06/30/2011  
Shared Worksheet Number: 1207562  
Number of Months Recurring Service Provided in Funding Year: 12  
Annual Pre-discount Amount for Eligible Recurring Charges: \$.00  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$19,322.00  
Pre-discount Amount: \$19,322.00  
Discount Percentage Approved by the USAC: 72%  
Funding Commitment Decision: \$0.00 - Srvc/Discnt will NOT be funded  
Funding Commitment Decision Explanation: DR: Given Program demand, the funding cap will not provide for Internal Connections and/or Basic Maintenance of Internal Connections at your approved discount level to be funded. Please see <http://www.universalservice.org/sl> for further details.

FCDL Date: 01/11/2011

Wave Number: 033

Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2011

**NOTE 7**

Schools and Libraries Division

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**Revised Funding Commitment Decision Letter**  
**Funding Year 2010: (07/01/2010 - 06/30/2011)**

January 24, 2012

Richard Larson  
APPOMATTOX COUNTY SCHOOL DIST  
322 Route 46W, Suite 130E  
eRate 360 Solutions, LLC  
p, NJ 07054

RE: Form 471 Application Number: 739766  
Billed Entity Number: 126633  
Applicant's Form Identifier: 126633-2010-471B

This letter is your notification that the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) has completed its review of your request.

The Report that follows this Revised Funding Commitment Decision Letter (RFCDL) provides you with the dollar value and other details of the funding commitments made for the Form 471 identified above. This Report may have been updated to reflect the new total amount of discount for a funding request. A decision in this Revised Funding Commitment Decision Letter (RFCDL) supersedes a decision in the FCDL you may have received for the Funding Request Number(s) (ERN) in the Funding Commitment Report (Report) that follows this letter. An explanation of the items in the Report is in the "Guide to USAC Letter Reports" posted in the Reference Area of our website.

If FCC Form 486, Receipt of Service Confirmation Form, has not already been submitted, applicants should use THIS updated information when completing the Form 486.

We are also sending this information to the service provider(s) identified in the Report.

**NEXT STEPS**

- Work with your service provider(s) to determine if you will receive discounted bills or if you will request reimbursement from USAC after paying your bills in full
- Review technology planning approval requirements
- Review CIPA requirements
- File and certify Form(s) 486 if not already submitted
- Invoice USAC using the Form 474 (service provider) or Form 472 (Billed Entity applicant) - as products and services are being delivered and billed

**IMPLEMENTATION TIMEFRAME**

Remember the deadlines for delivery and installation of non-recurring service. Non-recurring service for which funds are committed in this letter may be delivered and installed on or before September 30, 2012. Support for recurring services, however, is available only for services provided during the period July 01, 2010 through June 30, 2011.

Review any Contract Expiration Dates in the attached Report. Program rules allow contracts for non-recurring services to be extended in certain circumstances. If

your contract will expire before non-recurring products/services are delivered or installed, you must extend the contract and report the new contract expiration date using an FCC Form 500, Adjustment to Funding Commitment and Modification of Receipt of Service Confirmation Form, before invoicing USAC.

Keep the Form 486 deadline in mind. If some funding was approved on an FRN in your original FCDL, use the date of the original FCDL to determine your Form 486 deadline. If a new FRN was created for this Report or no funding was approved on an FRN in your original FCDL but funding has been approved in this letter, use the date in this RFCDL to determine your Form 486 deadline. Form 486 must be received or postmarked no later than 120 days after the Service Start Date reported in the Form 486, or 120 days after the date of the FCDL that approves funding, whichever is later, to receive discounts retroactively to the Service Start Date.

#### TO APPEAL THIS DECISION:

You have the option of filing an appeal with USAC or directly with the Federal Communications Commission (FCC).

If you wish to appeal a decision in this letter to USAC, your appeal must be received by USAC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and (if available) email address for the person who can most readily discuss this appeal with us.
2. State outright that your letter is an appeal. Include the following to identify the decision letter and the decision you are appealing:
  - appellant name
  - applicant and service provider names, if different than appellant
  - applicant BEN and Service Provider Identification Number (SPIN)
  - Form 471 Application Number 739766 as assigned by USAC
  - Funding Request Number(s) (FRNs) you are appealing if provided in the letter
  - Funding Year 2010 Revised FCDL AND
  - the exact text or the decision that you are appealing.
3. Please keep your letter to the point and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal, including any correspondence and documentation.
4. If you are an applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are a service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
5. Provide an authorized signature on your letter of appeal.

To submit your appeal to USAC by email, email your appeal to [appeals@sl.universalservice.org](mailto:appeals@sl.universalservice.org). USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to us by fax, fax your appeal to (973) 599-6542.

To submit your appeal to us on paper, send your appeal to:

Letter of Appeal  
Schools and Libraries Division - Correspondence Unit  
30 Lanidex Plaza West  
PO Box 685  
Parsippany, NJ 07054-0685

If you wish to appeal a decision in this letter to the FCC, you should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be received by the FCC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. We strongly recommend that you use the electronic filing options described in the "Appeals Procedure" posted on our website. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554.

For more information on submitting an appeal to USAC or to the FCC, please see the "Appeals Procedure" posted on our website.

#### OBLIGATION TO PAY NON-DISCOUNT PORTION

Applicants are required to pay the non-discount portion of the cost of the products and/or services to their service provider(s). Service providers are required to bill applicants for the non-discount portion. The FCC stated that requiring applicants to pay their share ensures efficiency and accountability in the program. If USAC is being billed via the FCC Form 474, the service provider must bill the applicant at the same time it bills USAC. If USAC is being billed via the FCC Form 472, the applicant pays the service provider in full (the non-discount plus discount portion) and then seeks reimbursement from USAC. If you are using a trade-in as part of your non-discount portion, please refer to our website for more information.

#### NOTICE ON RULES AND FUNDS AVAILABILITY

Applicants' receipt of funding commitments is contingent on their compliance with all statutory, regulatory, and procedural requirements of the Schools and Libraries Universal Service Support Mechanism. Applicants who have received funding commitments continue to be subject to audits and other reviews that USAC and/or the FCC may undertake periodically to assure that funds that have been committed are being used in accordance with all such requirements. USAC may be required to reduce or cancel funding commitments that were not issued in accordance with such requirements, whether due to action or inaction, including but not limited to that by USAC, the applicant, or the service provider. USAC, and other appropriate authorities (including but not limited to the FCC), may pursue enforcement actions and other means of recourse to collect erroneously disbursed funds. The timing of payment of invoices may also be affected by the availability of funds based on the amount of funds collected from contributing telecommunications companies.

Schools and Libraries Division  
Universal Service Administrative Company



FUNDING COMMITMENT REPORT  
Billed Entity Name: APPOMATTOX COUNTY SCHOOL DIST  
BEN: 126633  
Funding Year: 2010

Form 471 Application Number: 739766  
Funding Request Number: 2049034  
Funding Status: Funded  
Category of Service: INTERNAL CONNECTIONS  
Form 470 Application Number: 465370000791788  
SPIN: 143033270  
Service Provider Name: Packet 360, Inc.  
Contract Number: 16151-1  
Billing Account Number: N/A  
Service Start Date: 07/01/2010  
Contract Expiration Date: 06/30/2011  
Number of Months Recurring Service Provided in Funding Year: 12  
Annual Pre-discount Amount for Eligible Recurring Charges: \$.00  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$110,919.60  
Pre-discount Amount: \$110,919.60  
Discount Percentage Approved by the SLD: 72%  
Funding Commitment Decision: \$79,862.11 - Modified by SLD  
Funding Commitment Decision Explanation: MRL: The amount of the funding request was changed from \$115,887.15 to \$110,919.60 to remove the ineligible entity: School Board Office (\$4,967.55).

Revised FCDL Date: 01/24/2012  
Appeal Wave Number: A34  
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2012

Consultant Name:  
Consultant Number (CRN):  
Consultant Employer:

**FUNDING COMMITMENT REPORT**  
**Billed Entity Name: APPOMATTOX COUNTY SCHOOL DIST**  
**BEN: 126633**  
**Funding Year: 2010**

Form 471 Application Number: 739766  
Funding Request Number: 2049036  
Funding Status: Funded  
Category of Service: INTERNAL CONNECTIONS  
Form 470 Application Number: 465370000791788  
SPIN: 143031507  
Service Provider Name: Integrity Network Design, LLC  
Contract Number: N/A  
Billing Account Number: N/A  
Service Start Date: 07/01/2010  
Contract Expiration Date: 06/30/2011  
Number of Months Recurring Service Provided in Funding Year: 12  
Annual Pre-discount Amount for Eligible Recurring Charges: \$.00  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$16,115.00  
Pre-discount Amount: \$16,115.00  
Discount Percentage Approved by the SLD: 72%  
Funding Commitment Decision: \$11,602.80 - Modified by SLD  
Funding Commitment Decision Explanation: The amount of the funding request was changed from \$21,900.00 to \$16,115.00 to remove the ineligible entity: School Board Office (\$5,785.00).

Revised FCDL Date: 01/24/2012  
Appeal Wave Number: A34  
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2012

Consultant Name:  
Consultant Number (CRN):  
Consultant Employer:

**USAC**

Universal Service Administrative Company  
Schools and Libraries Division

Correspondence Unit

30 Lanidex Plaza West

PO Box 685

Parsippany, NJ 07054-0685



### **TIME SENSITIVE MATERIAL**

00014

Richard Larson

APPOMATTOX COUNTY SCHOOL DIST

322 Route 46W, Suite 130E

eRate 360 Solutions, LLC

p, NJ 07054

**NOTE 8****SERVICE SUBSTITUTION REQUEST**

DATE: 1/14/2013  
 BEN: 126633  
 APPLICANT: Appomattox County School District  
 Form 471 #: 739766  
 FRN: 2049034

Service Provider: Packet 360, Inc.  
 SPIN: 143033270

Name of Submitter: Richard Larson  
 Title of Submitter: Consultant for Appomattox CSD  
 Submitter Phone Number: (888) 535-7771 ext.102  
 Submitter Email Address: rlarson@erate360.com  
 Submitter Mailing Address:  
 eRate 360 Solutions, LLC  
 322 Route 46W, Suite 280W  
 Parsippany, NJ 07054

FROM (Original Configuration)					TO (Revised Configuration)				
Qty	Part No.	Description	Sell Price	Ext. Sell	Qty	Part No.	Description	Sell Price	Ext. Sell
4	PVDM3-32U128	PVDM3 32-channel to 128-channel factory upgrade	2,385.00	9,540.00	4	PVDM3-32U64		780.00	3,120.00
6	WS-C3560-24PS-S	Catalyst 3560 24 10/100 PoE + 2 SFP + IPB Image	2,011.35	12,068.10	7	WS-C2960-24PS-L		2,077.40	14,541.80
1	WS-C3560-24PS-S	"	2,011.35	2,011.35	1	WS-C2960-24PS-L		2,077.40	2,077.40
					1	PVDM3-16U64		1,170.00	1,170.00
3	WS-C3560-24PS-S	"	2,011.35	6,034.05	1	CISCO2901-V/K9		1,401.40	1,401.40
					10	GLC-SX-MM		260.00	2,600.00
1	WS-C3560-24PS-S	"	2,011.35	2,011.35	1	WS-C3560-8PC-S		725.40	725.40
10	LIC-CM-DL-100	Unified CM Device License - 100 units	2,650.00	26,500.00	250	LIC-UWL-STD	Unified workspace licensing, standard - 1-user	169.00	42,250.00
40	UNITYCN7-USR	One Unity Connection User - All user Features	34.45	1,378.00	250	USCC-UWL-STD1	1-yr UWL STD UCSS for Gov/Edu only	18.20	4,550.00
1	CON-ESW-UNICN20	Essential SW Connection, 16 ports, 200 users	1,120.00	1,120.00					-
40	CON-ESW-UNICN7U	Essential SW One Unity Connection	5.60	224.00					-
2	LIC-CM7-7825	Licenses 1000	3,177.35	6,354.70					-
1	CON-ESW-70CMBU	Essential SW 7.1 UCM 5 Seat ENH Bundle	567.00	567.00					-
2	USCC-UCM-1-100	UCSS for UCM for One Year - 100 users	384.25	768.50					-
5	UCSS-UCM1-10	UCSS for UCM for One Year - 10 users	42.40	212.00					-
2	CON-ESW-LC77825	Essential SW Lic CM7.1 7825 Appliance 1,000 Seats	881.00	1,762.00					-
<b>ORIGINAL NON-RECURRING COST</b>			<b>\$70,551.05</b>		<b>REVISED NON-RECURRING COST</b>			<b>\$72,436.00</b>	

FUNDING COMMITMENT		FRN	
Original FRN:		Revised FRN:	
Pre-discount	\$110,919.60	Pre-discount *	\$110,919.60
Discount %	72%	Discount %	72%
Commitment request	\$79,862.11	Commitment req*	\$79,862.11

\* Cost increase not reflected, per SLD rules.

On behalf of Appomattox County School District I certify that:

- the substituted products or services have the same functionality as that contained in the original proposal,
- the substitution does not violate any contract provisions or state or local procurement laws,
- the substitution does not result in an increase in the percentage of ineligible services or functions,
- the requested change is consistent within the scope of the establishing Form 470 for the original services.

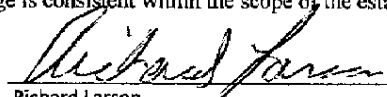
Signature:

Name:

Title:

Date :

BEN:

  
 Richard Larson  
 Consultant for Appomattox CSD  
 1/14/2013  
 126633

# Letter of Agency

## Appomattox County School District Billed Entity Number: 126633

### Letter of Agency For FY 11 (2008 - 2009); FY 12 (2009 - 2010); FY 13 (2010 - 2011)

I hereby authorize eRate 360 Solutions, LLC and its employees: Keith C. Oakley, Steve Tenzer, Rich Larson, Carlos Alvarez, Matt Hetman, Fred Josephs, and Bert Garofano to submit FCC Form 470, FCC Form 471, and other E-rate forms, and to submit various change applications such as SPIN changes and service substitutions, to the Schools and Library Division of the Universal Service Administrative Company on behalf of **Appomattox County School District** for all eligible services outlined in the most current "Eligible Services List" published by USAC. I understand that, in submitting these forms on our behalf, you are making certifications for **Appomattox County School District**. By signing this Letter of Agency, I make the following certifications

- (a) I certify that **schools in our district** are all schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801(18) and (38), that do not operate as for-profit businesses and do not have endowments exceeding \$50 million.
- (b) I certify that our **school district** has secured access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity, necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that to the extent that the Billed Entity is passing through the non-discounted charges for the services requested under this Letter of Agency, that the entities I represent have secured access to all of the resources to pay the non-discounted charges for eligible services from funds to which access has been secured in the current funding year.
- (c) I certify that our **school district** is covered by a technology plan(s) that is written, that covers all 12 months of the funding year, and that has been or will be approved by a state or other authorized body, or an SLD-certified technology plan approver, prior to the commencement of priority two services. The plan(s) is written at the following level(s):  
 \_\_\_\_\_ an individual technology plan for using the services requested in this application; and/or  
  X   higher-level technology plan(s) for using the services requested in this application; or  
 \_\_\_\_\_ no technology plan needed; applying for basic local, cellular, PCS, and/or long distance telephone service and/or voice mail only.
- (d) I certify that the services the district purchases at discounts provided by 47 U.S.C. § 254 will be used solely for educational purposes and will not be sold, resold, or transferred in consideration for money or any other thing of value, except as permitted by the rules of the Federal Communications Commission (Commission or FCC) at 47 C.F.R. § 54.500(et seq.).
- (e) I certify that our **school district** has complied with all program rules and I acknowledge that failure to do so may result in denial of discount funding and/or cancellation of funding commitments. I acknowledge that failure to comply with program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.
- (f) I acknowledge that the discount level used for shared services is conditional, for future years, upon ensuring that the most disadvantaged schools and libraries that are treated as sharing in the service, receive an appropriate share of benefits from those services.

- (g) I certify that I will retain required documents for a period of at least five years after the last day of service delivered. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the application for, receipt of, and delivery of services receiving schools and libraries discounts, and that if audited, I will make such records available to the Administrator. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.
- (h) I certify that I am authorized to order telecommunications and other supported services for the eligible entity(ies) covered by this Letter of Agency. I certify that I am authorized to make this request on behalf of the eligible entity(ies) covered by this Letter of Agency, that I have examined this Letter, that all of the information on this Letter is true and correct to the best of my knowledge, that the entities that will be receiving discounted services under this Letter pursuant to this application have complied with the terms, conditions and purposes of the program, that no kickbacks were paid to anyone and that false statements on this form can be punished by fine or forfeiture under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001 and civil violations of the False Claims Act.
- (i) I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program. I will institute reasonable measures to be informed, and will notify USAC should I be informed or become aware that I or any of the entities, or any person associated in any way with my entity and/or the entities, is convicted of a criminal violation or held civilly liable for acts arising from their participation in the schools and libraries support mechanism.
- (j) I certify, on behalf of the entities covered by this Letter of Agency, that any funding requests for internal connections services, except basic maintenance services, applied for in the resulting FCC Form 471 application are not in violation of the Commission requirement that eligible entities are not eligible for such support more than twice every five funding years beginning with Funding Year 2005 as required by the Commission's rules at 47 C.F.R. § 54.506(c).
- (k) I certify that, to the best of my knowledge, the non-discount portion of the costs for eligible services will not be paid by the service provider. I acknowledge that the provision, by the provider of a supported service, of free services or products unrelated to the supported service or product constitutes a rebate of some or all of the cost of the supported services.
- (l) I certify that I am authorized to sign this Letter of Agency and, to the best of my knowledge, information, and belief, all information provided to **eRate 360 Solutions, LLC** for E-rate submission is true.

Appomattox County School District

  
Signature

BRETTE ARBOGAST  
Printed Name

Sup. of Technology  
Title

10/27/2009  
Date